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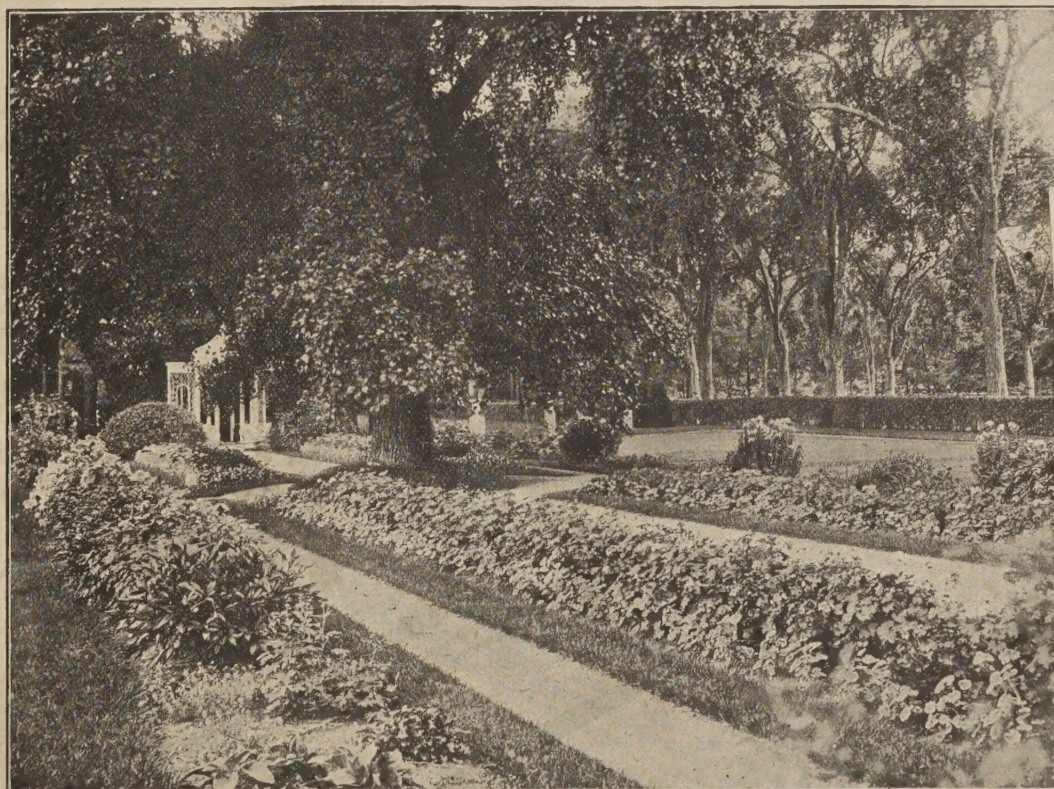
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VICK'S MAGAZINE

AUGUST 1907



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Vick Publishing Company, Dansville, New York

ALL FREE

**My New Aluminum Eye Cup
My Box of Medicine
My Illustrated Book on the
Care of the Eye and Ear
DO NOT SEND ME ONE PENNY**

Either now or hereafter for this Aluminum Eye Cup, the Box of Medicine (5 days' Treatment) and my complete treatise on the Eye and Ear. I want to have you read my book because I believe it is without a doubt the best book of the kind ever published. It is written in plain, everyday language so that all can understand, and it contains a great deal of valuable information about the cause and cure of Failing Eyesight, Cataract, Granulated Lids, Scums, Sore Eyes, Deafness, Head Noises, Ringing and Buzzing in the Head, Discharging Ears and Catarrh, etc. It is carefully and correctly illustrated, and I know that this book will prove of the greatest benefit to all who read it. Many people have paid from \$1.00 to \$2.00 for books that do not contain one-half the valuable information my book does. Write for a copy and judge for yourself.

I will send you my symptom blank and will diagnose your case and give you advice. It will not cost you a single cent and you are under no obligations to me whatever, but if you require it I can give you special treatment in your own home. If you want to rid yourself of Eye or Ear Trouble, send today for my free book, my Aluminum Eye Cup, and my 5 days' treatment—all free. You should not overlook this liberal offer.

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It makes no difference how good your eyesight may seem to be or how serious and complicated a case of eye trouble you may have. This simple, but effectual treatment alone may be the means of preventing some more serious trouble.

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Sit down right now and write me a letter (or a post card will do), so that I may send you my Aluminum Eye Cup, the 5 days' treatment and my Eye and Ear book all free. Sign your name plainly as I cannot afford to have these packages go astray.

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5 DAY'S TREATMENT FREE

BLINDNESS AND DEAFNESS

ILLUSTRATED EYE & EAR BOOK FREE

CAUSES AND CURES

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TO ANY SUFFERER WITH EYE OR EAR TROUBLES

EDITOR'S NOTE:—It seems to me that no reader of this paper should fail to take advantage of this liberal offer of Dr. Curtis, because we know the Doctor will send these gifts just as he promises and you cannot fail to be pleased and satisfied with them.



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The Oil of Gladness

A LITTLE SISTER'S LOVE ASSISTS CUPID

BY ARTHUR WILLIAM BEER

CONCLUSION

NORAH had passed half of the crossing in safety when a rapidly driven truck came down the street, right in her pathway. It was too late to turn back, and in the other direction a trolley car was approaching. Caught thus as it were between two fires, she became confused and in endeavoring to retrace her steps, slipped and fell to the ground. The next moment a tall, grave-looking young man swung himself from the passing car and snatched her from beneath the very hoofs of the truck horses.

A crowd gathered, of course, cheering the young man for his gallant act; but taking Norah in his arms, he quickly made his way through it to the sidewalk, upon reaching which he found that, beyond fright and the disarray of her clothing, his little charge had apparently sustained no injury. She still clutched in her hand the gay wrapper of the Balsomo Oil, but the bottle itself was gone. When she discovered this latter fact, Norah began to cry.

"What is the matter?" inquired her rescuer kindly.

"I've lost the medicine that was going to make sister's eyes well, and I've spent the dollar that I was to get the things with, and now we won't have anything for Sunday; and I thought our ship would surely come in soon, and now it won't," wailed Norah sobbingly.

The young man hailed a passing cab, into which he lifted Norah.

"I'm going to take you home," he announced.

"Where do you live?"

Norah told him.

"Now, little girl," said the tall young man, when they were comfortably seated in the cab, "just tell me all about it."

Norah rapidly related the stirring events of the evening.

"Well, there's one thing we can easily remedy," said he when she had concluded. "I guess I've got as much as a dollar;" and calling to the driver he bade him drive them to Sherwood's.

Norah still retained her list, and the purchases were made accordingly; but the number and sizes of the packages that were carried into the cab certainly denoted that the young man's dollar had an extraordinary purchasing power.

On the way home Norah poured out her soul to her self-constituted guardian, telling how her big sister had worked so hard at the sewing, and how her eyes had gotten bad, and seemed to be getting worse, and how the doctor shook his head when he looked at them. How Grace was unable to work now, and how sad she seemed on that account.

"But," added Norah with a bright smile, "sister says our ship is sure to come in soon, and"—she broke off with a little choke in her voice, "I did so want to have her eyes cured up, and now I've lost the good medicine!"

The young man listened gravely to her childish narration. There was something about the little girl that attracted him. In an unaccountable way she seemed linked with some experience of his past life, and he was groping in his mind in the attempt to establish the connection, when the cab drew up at the address Norah had given.

It was a shabby little back street in the shabby outskirts of the big manufacturing town, and presently Norah's protector found himself following her up a steep, dimly lighted stairway, his arms overflowing with packages.

When they had reached the third landing, Norah knocked at a door, which was immediately opened a little way to admit her.

"What has kept you so long, Norah?" came the inquiry, in sweet, though anxious tones.

"O, I can't tell you all at once," said Norah. "But I stopped and bought some stuff for your eyes, and

then I nearly got run over, and this kind man picked me up and brought me home in a carriage. And we've got the things from the grocery," she added breathlessly.

"O, is there someone with you?" exclaimed the first speaker, and the door was at once swung wide open.

The young man started, and in his astonishment allowed several of the packages to slip to the floor, for she who opened the door was none other than Grace Carlyle, and now his strange feeling in the matter was made clear to him.

"Grace!" he exclaimed, letting the remainder of the parcels tumble, to Norah's great astonishment, who immediately busied herself in picking them up.



August

"Grace, dear! what are you doing here? I have searched everywhere for you during the past two years."

"Who is it?" cried Grace tremblingly. "I cannot see well."

"Why, it's Edgar—Edgar Courtleigh—surely you know," he replied.

The next moment she was in his arms, shedding tears of joy.

Presently she pushed him aside. "O, I must not give way like this!" she sobbed, "but it has all been so hard to bear. Edgar! you must go away and leave me alone. Indeed, you must."

"Indeed, I must not!" replied Edgar, with some show of righteous indignation. "Now, Grace, dear, I know all about it, for Norah has been taking me into her confidence. 'You see,' he explained, 'Norah has changed so in the past two years that I really failed to recognize her, but you I should have known anywhere.'"

"When your father died," he continued, "I was traveling in South America for my firm—"

"He committed suicide," she interrupted, in a low voice.

"Yes, dear, I know that," he replied, "the big financial collapse in which, through no fault of his own, he was involved, was responsible for that. When I at length returned to New York I found that your mother, with yourself and Norah, had left town, and there was no word for me."

"Mama would not let me write then, and afterwards I could not," she murmured.

"Since then I have been hunting for you everywhere," continued Edgar, "but without success until now. And is your mother here too?" he added.

"She is dead!" said Grace sadly. "The trouble killed her; and I think it would have killed me too, but I was young, and there was Norah to take care of, and—"

"And you had not entirely forgotten me?" interposed Edgar, eagerly.

"I could never forget you," she replied simply, "though it was and is my duty to do so."

"It is not your duty, Grace," he said firmly.

"It is your duty to take good care of Norah—and me. Now, here is my program. You and Norah are to be packed off directly to my mother in Boston. I'll wire her tonight, and she'll be almost as happy as I am now when she gets the good news. There we will get the best possible treatment for your eyes; and I'm confident that your case is simply one of overstrain from doing unaccustomed work in a poor light. Then you can take your own time to think things over; and if you should want to forget a certain promise you made me a long time ago—"

"How can you say such a thing," said Grace.

Six months later a quiet wedding took place in Boston. The eyes of the bride shone brightly as she stood by the side of her proud husband, and the only dimness in her vision was caused by the silent tears of happiness.

Norah, too, was supremely happy. At length their ship was announced to have arrived in port. And after all, was it not the Balsomo Oil that had brought it all about? Truly it was the Oil of Gladness!

Odd Facts

The decline of the tea trade is viewed with alarm in China.

Science has cut down the diphtheria mortality in a few years from 50 to 10 per cent.

The tobacco plant has grown larger and more profuse in the United States than in any other country.

If you don't know whether gardening and fruit raising pays and want to find out, keep an account of the amount you sell, as well as the expense of raising it.

A raw potato cut in half and the insides removed, will make a fine resort for insects and bugs if buried in the garden. It can then be removed and the pests destroyed.

Fish caught in Canadian waters find their way into the markets of Montreal and Toronto by way of Boston and New York, and efforts are being made by the Canadians to overcome this loss of business.

The lace trade of Nottingham is so active at the present time that it seems to be impossible to get girls enough for the work. There is work for 5,000 more girls. The demand is in every department, and the labor is chiefly unskilled, but the girls make from \$2.50 to \$7.50 per week. Because of this scarcity of labor one firm of that city has been compelled to open a branch factory in a neighboring city.

THE WEB of THE SPIDER



By WILL M. CLEMENS

NOT LONG ago I found a hole in the back fence of my city home. No one about the house appeared to know how or why or when the narrow board became loosened nor what became of it. I remember quite well that it was on a Sunday afternoon I noticed the broken fence, and I thought at the moment that on the following morning I would speak to a carpenter about having it repaired. I noticed also upon that particular Sunday that an enterprising spider had selected the crossbeam at the very spot where the board was missing as the scene for his endeavors, and where the board should have been, the fine threads of the spider's web hung gracefully and swayed gently in the summer breeze. It was an elaborate web, too, for, upon closer inspection of it, I marveled at the intricate design and the rather peculiar construction of the threads. The artistic beauty of the work impressed me, and I made no attempt to disturb the result of the spider's industry.

The members of my immediate family had departed for the seashore, the only occupants of the house being myself and Wah Hong, my highly prized Chinese cook. An unusually busy season at the office had compelled me to remain at home while my family enjoyed their summer vacation at the beach.

I had been detained at the office rather late one recent afternoon, and having been paid a large sum of money by an out-of-town customer, I was in a quandary where to place the package of bills for safekeeping over night. The banks had been closed for an hour or more, and I could not therefore deposit the money until the following day. It is true there was an old-fashioned safe in the office, but as we seldom used it for other than ledgers, which were placed there as a precaution against fire, I did not deem it advisable to leave so large a sum in so insecure a safe. I know that I discussed the matter with my chief clerk, Jonas, and he finally agreed with me that the safest place for

the package would be in my own room at the house, where I could place it in my shoebox, where even the most expert burglar would not look for it. So the matter was settled, and I carried the money to my house in a small handbag.

I slept unusually sound that night, and when I awoke in the morning the sun was streaming in at the windows. I had some trouble with an obdurate collar, and while I struggled with it I walked to the window which looked to the rear of my premises, and unconsciously my eyes fell upon the broken spot in the back yard fence, and I saw the fine threads of the spider's web had been rudely broken and the remnants of the web shining like lines of silver in the bright sunlight of the morning.

Completing my toilet, I looked in the shoebox and then stepped back with a cry of astonishment. The money was gone. I will not deny that I was excited, and I could partake of but a mouthful of the excellent breakfast that Wah Hong had prepared for me. I made a hasty examination of the house and found that the lock of the kitchen door had been broken. I said nothing to the Chinese about the burglary, because he had not known of the money being in the house. I did question him, however, as to the broken lock, and, as I anticipated, met with stolid ignorance. I found nothing in the yard to afford me the slightest clue, and after looking over the ground and coming to the conclusion that the burglar had entered and departed by way of the hole in the fence, I proceeded to my office in what I admit was a very troubled state of mind.

Jonas was there before me. He had already donned his office coat and was busy with the ledgers when I entered. He bade me the usual good morning and handed me my letters. For some reason I said nothing to him of the robbery, but sat down at once at my desk and penned a letter to the superintendent of police, telling him what had occurred during the night and giving him every possible clue upon which

to work. I walked to the rear of the office to ring for a messenger boy, and just as my hand touched the button, I happened to see the coat and hat of Jonas hanging on a hook near by.

For the second time that day I stepped back in astonishment. My hand fell listlessly from the electric call, and the letter addressed to the superintendent of police fell to the floor. I seized my hat, and rushing from the office hastened homeward. Half walking, half running, I turned into the alley and stopped at the hole in the fence, trembling and excited. And turning on my heel I walked slowly, calmly, and deliberately to police headquarters and saw the superintendent in person.

I told him my story in all its details and requested him to accompany me to my office. Jonas looked up from his ledgers as we entered. There was a surprised look upon his face, and when the superintendent requested him to put on his hat and go with him to headquarters tears came to the eyes of my chief clerk. He opened a drawer in one of the desks, and there, hidden under a newspaper, was my missing package of money.

Later in the day he made a full confession. He knew that I and the cook were alone in the house, and the money I had carried home with me was a great temptation. He had entered the house from the rear just at daybreak, and after getting the money had proceeded directly to my office. As he crawled through the hole in the back yard fence, in bending over to escape the crossbeam, his coat had caught the spider's web, and fully one half of that pretty network of silver threads had clung to him like a Nemesis of justice. My quick eye had detected the web upon his coat when I was about to touch the electric call, and although there were chances of Jonas being entirely innocent, I knew intuitively that my own clerk had robbed me. The web the spider wove had caught the thief.

STORY OF THE SWEET PEAS

By JOHN B. LEAGUE

I took a string of brownish pearls
And laid them in a row,
And covered them with soft, fresh earth
To keep from ice and snow.

And there they lay, forgotten quite,
The whole dark winter long,
Until the birds of early Spring
Began to sing their song.

Then, suddenly, upon the spot
Where little pearls had been,
Arose a group of fairy folk
Arrayed in shimmering green.

Who, warmed by genial sun and air
And nourished by the dew,
Just held aloft their little heads
And grew, and grew, and grew.

Until they grew so very tall
They threw a cooling shade,
Which proved to be most welcome,
To a little crippled maid.

A swarm of bright winged butterflies
Came idly floating past;
The fairy folk held out their arms
And caught and held them fast.

And now instead of butterflies
A-nodding in the breeze,
We have their floral prototypes,
The beautiful, Sweet Peas.

The Gold Burden

By Eugene C. Dolson

He toils to hoard his ill-gained pelf,
And should be envied less than pitied;
For, though he robs the world, himself
Is cumbered, but not benefited.



Life's Richest Gift

By Eugene C. Dolson

No deeper joy the world has known
Than earnest effort, nobly planned;
For Happiness fares not alone,
But walks with Action, hand in hand.

BUELL HAMPTON

A Powerful Tale of the Great Southwest with Love, Surprises and a Mystery

By WILLIS GEORGE EMERSON

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CHAPTER XXIV.

REVERSING THE HIGHER COURTS

THE evening after the mailing of that fatal letter to Dr. Jack Redfield, some one rapped on Hugh Stanton's door.

"Come in," said Hugh, as he went on with his toilet. Judge Lynn walked in. The judge's appearance gave evidence that he had just come from a barber shop.

"Hello, Mr. Stanton," said he, as he helped himself to a chair. "You're dressin' up like you might be goin' somewhere."

"I have been invited to dine with the Osborns." "Jist so; danged good place to get a square meal; bet yer life it is."

"The Osborns are very hospitable people," observed Hugh.

"Look'e here, Stanton," said Judge Lynn, "did you think I was drunk the other evenin' when you and Major Hampton and myself were discussin' the Barley Hullers?"

"I don't know," replied Hugh, evasively, "were you?"

"No, sir," said the judge, emphatically, "don't you believe it; not for your life. I jist got to thinkin' about a complex, tryin' question of law, sir. It always exhausts me, as it did the other night, and I fell asleep." Hugh turned away to conceal his amusement.

"What's the matter with you, anyhow, Stanton; what are you grinnin' bout? Can't a feller go to sleep if he feels like it?" asked the judge. "How is business in your court, Judge?" asked Hugh, paying no attention to his irritation.

"Oh, she's poppin' these days, and don't you forget it," replied the judge. "You see, we've had no rain since last fall, and here it's the first of May. Dry weather makes our people irritable and brittle. Fellers 'round here can't pay their interest, and the Eastern capitalists are gettin' down on 'em. Mortgages are bein' foreclosed, bet yer life, law business with me is hummin'."

"We certainly need rain," said Hugh. "The farmers, however, tell me that the barley, wheat, corn, and other crops are looking fairly well, notwithstanding."

"That's a fact," replied the judge, "crops are lookin' devilish good, considerin'. But within a week or two more, unless we have rain, things'll be dryer'n powder dust. Loan companies are already gettin' skittish, and sendin' back applications for farm loans, unfilled."

"Oh, come," said Hugh, "you are a pessimist. We shall have a good rain before many days, and then you will change your mind."

"Don't you believe it, sir," remarked the judge, with emphasis. "Now let me tell you,—but what's the use of talkin' to you, Stanton; I can't convince you, though I am right. It's only a waste of words. You go on believin' jist as you please, anyway. Say, I called for a little favor. I want to borrow five dollars."

"Want to borrow five dollars?" repeated Hugh.

"Yes, sirree, I do," answered the judge. "You see I had a case in my court the other day, and sort of attempted to interfere with a decision of the Supreme Court of the Sunflower State. It has resulted in the attorney-general's gettin' gay and sendin' me the most impudent telegram I ever read. I want the five dollars to telegraph back my defense. Fact is, I have jist got to have it; bet yer life I have."

"Why don't you send it collect?" asked Hugh.

"Why, darnation, man, I tried it, and the fool of an operator wouldn't send it unless the shekels were put up in advance."

Hugh handed the judge five dollars, and asked if he did not think he had exceeded his authority in interfering with a decision of the Supreme Court.

"Law, my dear Stanton," replied the judge, blandly, as he put the five dollars in his pocket, "law is my hobby. Speakin' unreserved-like, they can't down me on the statutes, no, sir. Oh, I know a whole lot when it comes to law. Well, I must be goin'."

"Good day," said Hugh, as the judge started toward the door; "call again."

"Good day," responded Judge Lynn. "I'll hand you back this special accommodation tomorrow."

A little later Hugh hurried along the street toward Captain Osborn's, laughing softly to himself at the oddities of Judge Lynn. When he reached the Osborn home, to his surprise he found Miss Marie Hampton there.

"I intended to surprise you," said Mrs. Osborn, coquettishly, "by having Major Hampton and Marie with us. The major is away from home, but I have persuaded Marie to remain with us for dinner."

"I am truly delighted with your thoughtfulness,"

replied Hugh, "but, really, Mrs. Osborn, you have no need of adding to the attractions of your lovely home to induce me to come."

"I am not so sure of that," replied Mrs. Osborn, as her laugh rang out merrily, "the captain and I are beginning to believe that you are incorrigible in neglecting your friends."

"Hugh is a most excellent man of business," replied the captain, "but he throws social obligations to the winds, unless his visits to the Hortons prove an exception."

"Don't jest about impossibilities, Captain," said Mrs. Osborn. "Lord Avondale will soon return, and—well, we all know what that means."

Hugh's face reddened at Mrs. Osborn's words.

"My calls at Major Hampton's are quite as frequent as at Mr. Horton's," replied Hugh.

"You could come oftener and still be welcome," observed Marie.

"Oh, thank you," said Hugh, "that is a compliment I shall not soon forget."

Hugh could not help noticing that Marie was growing more and more beautiful. She was attired in an evening dress of black lace, which was admirably becoming to her graceful figure. Her heavy tresses shone like burnished gold while the rose hue of per-

"By all means," said Marie, "I have often wished to hear you play, Mrs. Osborn."

"Captain, what shall I play?" asked his wife, seating herself at the piano.

"Oh, anything," replied the jovial old captain, "anything from 'Old Dan Tucker' to the 'Fisher's Hornpipe.'"

"You will observe," said Mrs. Osborn, looking at Hugh and smiling, "that my husband is quite primitive in his musical tastes."

Then followed several selections. She played mechanically, however, and with little expression. In the very middle of a classical piece, which was beyond her, she suddenly stopped playing, and, turning to Hugh, said:

"Excuse me, but did you not, on one occasion, speak of Miss Hampton's playing?"

"I doubtless have mentioned it," replied Hugh.

"Ah, you naughty girl!" exclaimed Mrs. Osborn, "why did you not tell me? Come, Marie, you must help me entertain these American financiers—these men of affairs. I promise you," she went on, patronizingly, "that they will not know whether you play excellently or otherwise."

CHAPTER XXV.

ALMOST A TRAGEDY

"I can't speak for Captain Osborn," said Marie, as she seated herself "but I fear, Mrs. Osborn, that you misjudge Mr. Stanton."

"Oh, thank you," said Hugh.

"Papa, insists," Marie went on, as she looked at Hugh with her laughing eyes, "that you are wonderfully appreciative, and, doubtless, critical."

"Indeed," interposed Mrs. Osborn, with some surprise, "well, had I known that, I would have been more careful in the selections I played."

Marie turned to the instrument, striking a chord here and there until finally she drifted into Chopin's Fifth Nocturne. The music fairly rippled from her deft fingers, as she glided on and on from one beautiful cadence to another, until at last—note by note—the melody died away. Then striking a few chords sharply, she took up a lively retrain, which gradually materialized into Rubinstein's Melody in F. There was a rare power in her playing that appealed to Hugh Stanton.

Again the music melted away to a single note, then she played Beethoven's exquisite Moonlight Sonata. As the rich tones came in answer to her magic touch, Marie seemed oblivious of time or of place. She astonished Hugh, Mrs. Osborn, and the captain as well, in her wonderful interpretation of the grand old master. Hugh Stanton had arisen and gradually approached the player as the music went on. When it ceased, he seemed suddenly to awaken. Mrs. Osborn was noticeably moved by Marie's renditions, and yet her admiration was for the execution rather than for the music itself. She observed Hugh's agitation, and mentally resolved that Marie Hampton's music should prove the solution of keeping Hugh Stanton from declaring himself to Ethel Horton. To Hugh she spoke, in a low voice, of Marie's wonderful gift and of her lovable character. He answered only in monosyllables, for he had been strangely moved.

Hugh escorted Marie to her home that evening. As they walked along he was conscious of a wonderful power in the girl, which he could not understand. Naturally reserved in the presence of women, he felt more awkward than ever when they were alone, and he was not sure that he answered intelligently Marie's questions and vivacious girlish talk. At the door, their hands touched for a moment, as Hugh bade her good night.

Looking back, as he walked along the street, he saw the dim outline of a man following him. So deeply absorbed was Hugh in his own thoughts that he did not hear the footsteps gradually gaining on him. When he reached a darker portion of the street, and not far from the hotel, his pursuer tapped him lightly on the shoulder and said: "Look 'e here, Stanton; I propose bein' plenty p'lite, but I think we'd better hev a talk. I'm not much on chin music, but what I say goes." Hugh turned and found himself face to face with Bill Kinneman, the cowboy. Kinneman was noticeably under the influence of liquor.

"What do you want?" asked Hugh, rather brusquely. "I want you to browse on a different part of the range an' quit hangin' 'round Major Hampton's; thet's what I want, an' you'll do as I say, or by the Eternal I'll give you a dose uv this," and quicker than a flash he pushed a revolver into Hugh's face.

The streets were deserted and they were quite alone. Hugh realized his imminent danger. Kinneman held a cocked revolver in his face, and it would be folly to

(Continued on page 20)



Summer

fect health tinted her cheeks. The animated way in which she conversed with Hugh confirmed Mrs. Osborn's suspicions that she was in love with him, while he didn't even suspect it.

The dinner-hour passed pleasantly, Mrs. Osborn giving the captain but few of her tiger-claw scratches. As they arose from the table, Hugh turned to Mrs. Osborn and asked her rather abruptly when Lord Avondale was expected.

"Why, what is that to you?" replied the wily Mrs. Osborn, as she looked rather exultingly at him.

"I am interested in knowing," replied Hugh.

"Well, but your interest is only platonic, you know."

"Perhaps," answered Hugh.

"Oh, perhaps," repeated Mrs. Osborn, as she smiled at him. Hugh, however, made no reply, and Mrs. Osborn's nerves received a shock by his silence as well as by the turn affairs were taking. She resolved to wire Lord Avondale, to hasten his coming.

Returning to the drawing-room, Captain Osborn pushed aside the heavy hangings that separated it from Mrs. Osborn's music-room.

"Lucy, my dear," said he, "I am sure Miss Marie and Mr. Stanton would enjoy some music."



AMONG OUR FLOWERS

· CONDUCTED BY FLORENCE BECKWITH ·

The Cool and Placid Water Lilies

By Florence Beckwith

DURING the hot and dusty days of summer, a water garden with glossy green leaves and lovely blossoms floating serenely on the cool surface is doubly attractive. While other flowers are struggling bravely, but sometimes almost hopelessly for a bare existence during the dry weather, the water lilies are in all their glory, and it is then that one realizes what a beautiful feature they make in the garden landscape, and how restful is even a short sojourn near them.

In a botanical garden or park the aquatic plants always attract the attention of visitors, partly on account of their rarity, but more largely by their beauty. In a large collection nearly every shade of color is represented by the various species and varieties, and all blend to make a harmonious whole of exquisite forms and lovely hues.

The cultivation of water lilies in private grounds is increasing as people come to know that it can be done with but little trouble and with almost absolute certainty of success. There is, too, a fascination about growing them which no other gardening affords, and, beginning in a small way, one can add to his collection an ever increasing number of varieties rivaling each other in beauty of coloring and exquisiteness of form.

If one lives on the borders of a lake or a slow running stream, or has a shallow natural pond with a mud bottom on his premises, he is particularly fortunate, and I cannot understand how he can resist the charms of water lily culture. Then no other preparation is necessary than to plant the roots of hardy varieties in the soil, cover them two or three inches, and await results with an almost absolute certainty of a harvest of beautiful blossoms in due time.

The majority of people, however, are not favored with such ideal conditions as natural ponds or running streams, but the lack of these advantages need not deter any one from the cultivation of these lovely flowers, for the requirements are simple and a water garden may be enjoyed in a sunny back yard as well as in large gardens or more pretentious grounds.

The easiest and least expensive way of cultivating water lilies is in tubs or barrels, and these, if properly located and given the needed attention, will afford the possessor great deal of pleasure. An ordinary half barrel answers the purpose very well. This should be half filled with very rich soil. Equal parts of cow manure and garden loam carefully mixed will produce the best results, for, contrary to general belief, it is from the soil that the lilies procure their nourishment, not the water. Press the soil down hard and plant the lily roots about two inches deep. Cover the surface of the soil with about two inches of sand; this will prevent the discoloration of the water by the manure. The tubs can be sunk in the ground, if desired; the effect, then, is more like that of a natural pond, but if left on the surface they can be removed to the cellar in the winter, or a place where it is not warm enough to excite growth

or so cold as to freeze.

After the roots are planted, fill the tub up with water and place in a sunny location. As the water evaporates, it should be replenished. Hardy varieties should be planted by the last of May, but tender or tropical sorts should not be put out until June. Roots set in August will establish themselves before frost and be ready for blooming next year.

When one has room, a permanent tank or artificial pond is the most satisfactory receptacle in which to grow water lilies. A gentleman of this city (Rochester, N. Y.) has been so successful in cultivating them in this way, that a description of his pond and his method of caring for his lilies will be of interest. The tank or basin is made of concrete, and is about nine feet in diameter, twenty-seven feet in circumference, and three feet deep. This holds a dozen roots without crowding. In the bottom of the tank about two feet of rich earth is placed and covered with two inches of sand. The roots are planted in this soil and the tank filled with water. Rains generally keep the tank sufficiently full, as the evaporation is not great. All the hardy varieties will flourish in this tank, which is freely exposed to the sunlight. Two other basins were at first constructed, but they were given up on account of being too much shaded. A number of goldfish and a few minnows keep the water pure and entirely free from mosquitos, and any quantity of tadpoles were disporting themselves around the margin. Before freezing weather the goldfish are taken out and put into a tub of water in the cellar where they exist without food and come out healthy and in good condition in the spring.

The tank freezes over, but as only hardy varieties of lilies are grown they are not injured. Leaves are put into the pond in the fall to protect the roots. In the spring the water is bailed out and the tank cleared. Every three years the roots are divided and reset; when this is done, a quantity of bones is put into the bottom of the tank; bone meal is also used freely as a fertilizer.

This water garden makes a charming place of resort

for birds. Numbers of them frequent it in summer, the small ones daintily alighting on the large leaves of the lilies which sink enough with their weight to form a hollow in the center which serves for their bath, larger birds gravely using the rim for a resting place to perform their toilet or quench their thirst. On three sides of the garden are beds of hardy shrubs and roses, and when the latter are in bloom they make an ideal setting for the lily pond, a picture that is not soon forgotten. Ordinarily the lilies begin to blossom early in June and continue until frost; this year, on account of the backwardness of the season, they were a little later coming into bloom.

Among the water lilies best adapted for cultivation by the amateur, the following may be named:

Our native species, *Nymphaea odorata*, both from old associations, inherent beauty fragrance, hardiness and ease of culture is a very desirable kind to grow. Its pure white blossoms from three to five inches in diameter, with clustering golden stamens, are always lovely and its dark green leaves floating gracefully on the water make a beautiful and fitting setting. It comes into blossom early and lasts until frosts.

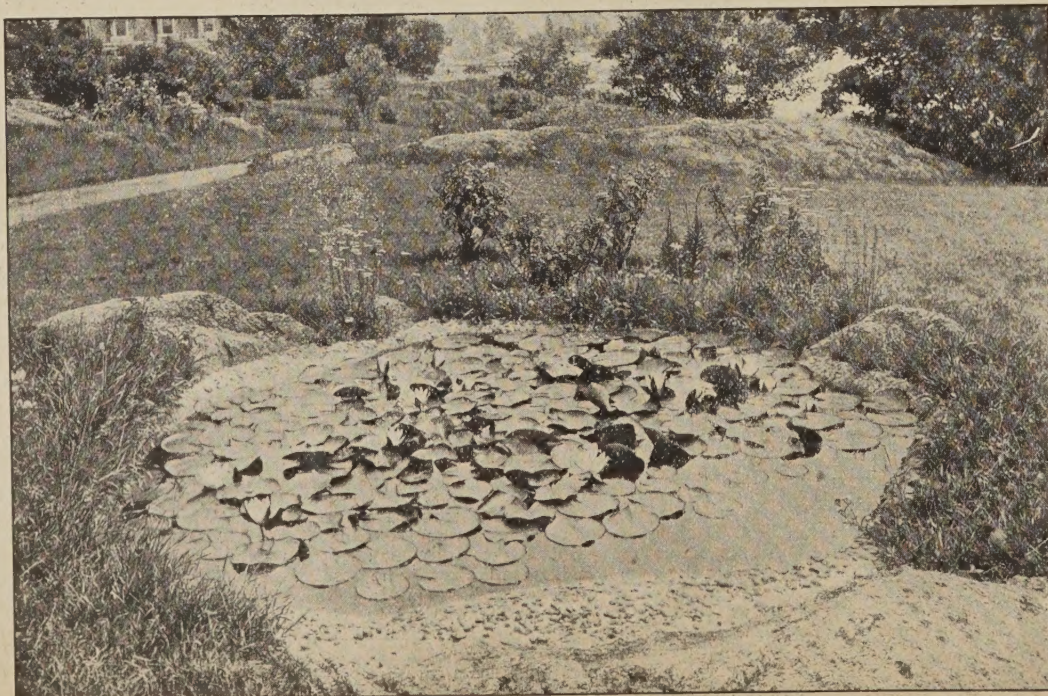
N. Alba candidissima is a very vigorous and desirable variety. The flowers are large, pure white, with sepals occasionally flushed with pink. It comes into bloom early and flowers continuously.

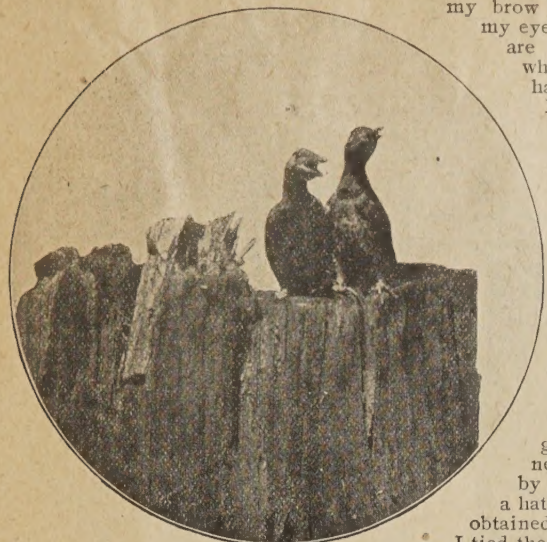
N. Gladstoniana has flowers six to eight inches in diameter with petals of dazzling whiteness and yellow stamens. It is a very strong, robust variety and requires plenty of room.

N. Marliacea rosea has large blossoms of a deep rose color; the young leaves are a purplish red changing to deep green. This is one of the very best hardy pink water lilies.

N. Marliacea chromatella has bright yellow blossoms four to six inches across; the stamens are deep yellow and leaves a dark green blotched with brown. On account of its free and continuous blooming it is a favorite for the water garden.

The *Nelumbium speciosum*, or Egyptian Lotus, is one of the most beautiful of the water lilies. The flowers when fully extended are quite twelve inches across, and the velvety leaves often measure twenty-two inches in diameter. The blossoms are a deep rose color, creamy white at the base of the petals and exceedingly fragrant. The enormous, bluish-green leaves rise two feet or more above the water and still higher tower the gigantic flowers, perfect in form and exquisitely tinted, producing a splendid sub-tropical effect and making the plant an unusually beautiful object. The Lotus is as hardy as the *Nymphaeas*, provided the tubers are planted below the freezing line. If planted with other water lilies, it should be given an abundance of room or it will encroach upon them and crowd them out. Planting the Lotus in a box of rich earth two or three feet square sunk in the tank or basin is sometimes recommended, on account of this propensity for crowding. It can be successfully grown in tubs.





Young Flickers and a Camera

By Nelson A. Jackson

DID YOU ever try photographing young birds for recreation? My, it is fun! Catching twenty pound salmon or shooting moose, can't hold a candle to the photographing idea for sport.

For some time I had been reading various nature magazines illustrated with photographs from life. I told my sharer of sorrows and joys that those photograph fellows must make a mint of money and that I thought it would be easy. She raised her eyebrows and looked at me with that tantalizing, I don't-believe-you-know-what-you-are-talking-about glance of hers. I slammed the door and went out into the garden muttering that I would show her.

The more I thought about the matter, the more I became convinced that the picture taker had a soft snap of it. All he had to do was to walk about in the cool, shady groves and ravines, with eyes open and every now and then snap a picture of some bird or animal. Oh, that was the life for me! The pictures would sell for from five to twenty dollars each and I was sure that I could get eight or ten good ones every day. That made forty to two hundred dollars a day and no work to it either.

I made up my mind to purchase a camera. For several weeks I studied catalogues of various sizes and fancy designs. Then I went into a down town shop and purchased my outfit. I won't tell you how much I paid for it, at that time I thought it was remarkably cheap. Under the present condition of things it would be much better for me and the proprietor of that shop not to meet in any out of the way place.

The next morning we started out, the woman side taking her fancy work. This I considered a slur on my ability, but wisely held my tongue.

I knew where there was a flicker's nest, in which the young must be about ready to fly—they certainly would make good subjects. I had somewhere seen a picture of young woodpeckers plastered against the side of a tree. I knew that I could beat that fellow.

Arriving at the tree, there sure enough was a young flicker with his head stuck out of the hole watching for us. I hastened to undo my camera, thinking to get his picture, but before I was ready he had withdrawn.

The nest was in an old hickory about fifteen feet from the ground. As to climbing, well, I tip the scales at about two hundred and am not what you would call an athlete. The feminine contingent had selected a nice shady nook and was quietly watching proceedings. She suggested that perhaps a ladder might be convenient.

Away I went through the grove to a farmer's house and borrowed a sixteen foot ladder. The day was hot and a ladder makes the best of companions for a walk through underbrush and over fences to say the least, my anatomy was soon covered with hard earned perspiration; my collar wilted; and the sweat of

my brow poured freely down into my eyes and into my glasses which are also a great convenience when a fellow is working hard on a hot day!

Returning, I found the femininity as cool as the proverbial cucumber. I placed the ladder against the tree and started to mount it, accompanied by such admonitions, as, "Do be careful," "Don't let the ladder slip," "Are you sure you won't fall?" "Shan't I hold it for you?"

When I attempted to put my hand into the hole, I found that it had shrunk since I left the ground. This presented a new problem which I solved by going back and borrowing a hatchet. At the same time I obtained a short chain with which I tied the ladder to the tree so that

there was no danger of falling or the ladder slipping.

By this time I was thoroughly warmed up and had removed all surplus clothing and sincerely wished that it was fashionable to remove more. I focussed my camera on the tree trunk, then again bravely mounted the ladder and with my little hatchet enlarged the entrance to Mrs. Flicker's dwelling so that it would receive my hand and arm.

I reached in and secured a flicker, who was about one third grown and all feathered out, and his vocal organs fully developed. In two minute's time he made more noise than a whole regiment of small boys. I put him on the tree and stepped back to press the bulb, when he stretched his wings and tried his luck in other localities with your perspiring servant in hot pursuit. I captured the runaway and again placed him on the tree and held him to it for some time, then again I tried the picture idea and got it.

Putting number one in a basket, I carefully covered him with a cloth and mounted the ladder for number two. After several attempts, I succeeded in getting an exposure of the two. Now I grew ambitious, moved my camera up onto the brow of a little hill and focussed on another tree. Twice more I climbed the ladder then my basket contained four of the screaming birds.

I never before supposed that so much noise could be produced by such a small article. The four of them actually made noise enough for a Fourth of July celebration and Wild West show combined.

I carried them up the hill and carefully placed them all on the tree when there were four streaks of birds in four directions, two of them going down the hill and I after them at full speed.

Meanwhile my "Assistant" rounded up the other two—but touch them, "No sir, the nasty things." Again I tried it and again I went down the hill in hot pursuit. They seemed to find the flying much better down grade. It also seemed to furnish a good bit of amusement to see her fat spouse go tearing down the hill and come panting back.

I now held two of them on the tree till I evidently tired them out both vocally and physically, I then treated the remaining two in the same way and at last made the exposure. Once more changing the position of my camera, I tried my subjects on an old stump but

this seemed to be especially distasteful to them. After making several flying trips down the hill and into various parts of the surrounding country I gave it up and chucked two of the creatures under the cloth and finally succeeded in getting a picture of the others.

I now returned them to their sweet home, although it was anything but sweet and must have been exceedingly uncomfortable, since they were piled up seven deep in that hot hole, I honestly felt sorry for the bottom one.

I returned the ladder which had increased in weight several hundred pounds since I borrowed it. The Madam who was as cool as ever and I started for home, about half way I discovered that the chain had been forgotten, so back I went, but I took my time I want you to understand.

When we arrived home, the Madam spoke of the delightful morning spent in the shade of beautiful oaks. For my part, I did not find the shade nor did I enjoy the oaks.

After lunch I repaired to the dark room and developed the five plates, three of them I considered dandies, one fair and one poor. I printed pictures from four of them and sent them to a magazine. I confidently expected to realize at least fifteen dollars but the reply was, "Overstocked with this kind of material." I tried again. This time the editor said that my pictures were not sharp enough and lacked in detail. The next one merely remarked, "Unavailable." Thus I tried some fifteen or more with similar replies. That was enough for me—I quit.

I will now sell my whole outfit and throw in the negatives for ten dollars. If that is too much write me and we will make a private bargain. Don't miss this chance.

A Wild Aster

By W. B. Hinton

IN THE woods in certain parts of Florida may be found growing wild, a shrub belonging to the Aster Family a remote member of the Aster family that one sees in the ordinary flower garden.

Only by the bloom would the observer recognize it as an aster, since it grows into a bush as large and woody as any standard rose. When not in bloom, the plant may be trimmed and trained into an object of great shapeliness, and thus made attractive even in its flowerless periods.

But the most indifferent observer, will halt and gaze with rapt admiration on a good-sized specimen of this aster in full bloom. It begins to blossom about the tenth of November, and simply covers itself in glory until Christmas time.

The flower is a pale lilac circle of rays with a brownish-yellow disc. The petals are narrow, and lie out flat from the center—the whole circle being in size anywhere from a fifty-cent piece to a silver dollar. The habit of the plant is semi-climbing. Given a frame or a post as a means of support, it easily attains a height of ten feet or more; and the larger the plant the more striking the effect when covered with blooms, for it is not so much the beauty of the single blossom as it is the great abundance of bloom, that arrests and rivets the attention. The plant shown in the illustration is about four feet high. This picture was taken on Thanksgiving Day, and tells the extraordinary floriferousness and unusual worth of the shrub. The plant is an evergreen, and the color of its leaves blends beautifully with the hues of its blossoms.

Not many plants could be more effective for hedge purposes. With two or three strands of smooth wire stapled to posts. These asters would grow in a hedge fifty or a hundred feet long which could not fail to attract and entrance the dullest observer!



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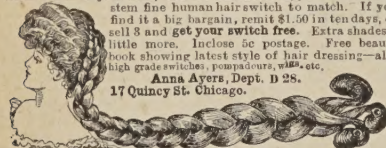
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Pattern No. 4217

A Suggestion for Chambray or Madras

A charming little gown for summer days which embodies the best of present styles and will prove both becoming and sensible is shown. The yoke and sleeve caps are in one lending a long shoulder line while the waist and attached skirt are easily full and tucked in a pleasing manner. A guimpe may complete the dress if desired for polite wear though it is especially nice for wear on warm days, as shown. A chambray, linen or other tub fabric may be used of which 3 yards 27 inches wide are needed for the medium size. 4217—8 sizes, 5 to 12 years.



Pattern No. 4162

A Suggestion for a Guimpe Dress

Now that the guimpe dress is so popular, mothers are glad of fresh ideas as to the fashioning of them. The mode is most practical and suited to youthful wearers, the dress shown consisting of blouse and skirt joined at the waistline and a separate guimpe. The pretty collar which acts as a berth and the smart little sleeve caps are all of the adornment needed for a pleasing effect. The guimpe is plain and adapted to simple or elaborate development, any of the white washing stuffs being suitable. The dress may be made of a cloth or washing stuff, being simple enough to launder easily. For the medium size 2 1/4 yards of 44-inch material are needed for the dress and 1 1/4 yards for the guimpe. 4162—sizes, 5 to 12 years inclusive



Pattern No. 6879

A Practical Apron and Sunbonnet

Now that the warm days are here and the glorious sunshine is finding its way to every nook and corner, the housewife finds more or less needing her care out of doors and an apron and sunbonnet which will be just the thing for wearing on such occasions are shown. The apron is very simple, becoming and practicable, the yoke band serving as support for the full skirt portion and little labor being needed for its making or tubbing. The sunbonnet is excellent because of the same characteristics, the least experienced being able to fashion it. Percale, madras or gingham may serve as material of which 5 1/2 yards 36 inches wide are needed in the medium size. 6879—sizes, 32, 36, 40 inches bust measure.



Pattern No. 4219

A Pretty Style for Practical Wearing

The washable dress is the one under consideration at present and a pleasing design for such is sketched. The waist closes in front in surprise style with a chemise of the same material cut in one with the fronts. Tucks at the shoulder provide the necessary fullness while those in the skirt are in the same style. The sleeves may be finished long with a narrow cuff or in shorter length with natty turn-back cuffs. A narrow lace may trim the edges of front and sleeves most effectively. A madras, lawn, dimity, pongee or any other reasonable material may serve for the dress. 4 1/4 yards 44 inches wide being needed for the medium size. 4219—sizes, 14, 15, 16, 17 years.



Pattern No. 4197

A Simple Waist for a Girl

For practical wear, the simple waists of lawn or chambray are always liked by girls and their mothers. A pretty waist of this kind which may serve as a blouse or guimpe for wear with the modish bretelle and jumper waists is sketched and will be found easy to make and launder. The neck may be finished high, round or square and with a band of embroidery or lace as finishing it will prove very becoming. Any of the seasonable waistings might serve for the model, the sleeves being completed long or short as desired. For the medium size 1 1/4 yards of 36-inch goods are needed. 4197—sizes, 4, 6, 8, 10, 12, 14, 16 years.



Pattern No. 6880

Smart Style and Becomingness

It is a white season and shirt blouses of every style will be par excellence. A very trishirtwaist in linen showing narrow tucks at either side of the front closing and wider ones on the shoulder ending at yoke depth is sketched and recommended to all lovers of good style. The narrow plaiting edging the front plait is a favored fashion and may be used or not as desired. The natty shirt cuffs are trimmed in the same manner while the plaiting also appears on the collar. The waist is one not difficult to fashion but suggestive of good taste and representing the best of the newer fashions. Any of the seasonable waistings may be used, the medium size requiring 3 yards of 36-inch material. 6880—6 sizes, 32 to 42 inches bust measure.



Pattern No. 6388

A Charming Negligee

What a restful charm pervades many of the dainty dressing sacks intended for summer wear. The woman of the day appreciates their usefulness and comfort and possesses as many as her purse will allow. Here is a pleasing little sack in pale blue lawn with trimming of a simple embroidery. The sack is built on Mandarin lines according to the latest fashion and possesses unusual grace. Several narrow tucks appear at the center front and back and are stitched to deep yoke depth. The neck may be finished in kimono style as shown or lower, being cut away to yoke depth. Among suitable materials there are the washable silks, dimity and a host of other dainty washable fabrics. $3\frac{1}{2}$ yards 27 inches wide are needed for the medium size. 6388—6 sizes, 32 to 42 inches bust measure.



Pattern Nos. 6903-6904

In Persian Lawn

Some of the old-fashioned materials develop most charming according to the new modes and a gown in Persian lawn inset with bands of embroidery shows how attractive one may prove. The bands of embroidery run in deep points in the waist to lend its distinction and the neck finished in a point is comfortable and becoming. The high neck is also provided for in the pattern and preferred by many. The sleeves are in a simple puff to the elbow and there terminated in a deep band of the trimming. The skirt of this gown is by no means its least fascinating part as the long lines given by the bands of embroidery which join the breadths are wonderfully pleasing and the full embroidered flounce gives a soft graceful edge. The dress is dainty enough for any occasion of social pretense during the summer and might develop charmingly in dimity or chambray or another of the tub fabrics. For the medium size $6\frac{1}{2}$ yards of 36-inch goods are needed. Two patterns: 6903—6 sizes, 32 to 42 inches bust measure, 6904—6 sizes, 20 to 30 inches waist. The price of these patterns is 20 cents but either will be sent upon receipt of 10 cents.

Gulimpe dresses are to be more the fashion than ever, and will be shown in a variety of designs. Of course, this is good news, for every mother who has a small daughter to dress appreciates the practical and really helpful features of the gulimpe dress. It is the sleeves and neck of a frock that always sell quickest, and what a comfort it is to know that though the dress may be of some light-weight woolen that cannot go into the tub, yet the gulimpe which is worn with it may be washed and ironed and come out looking as fresh as ever.

The mother who believes in simple dresses for her daughter may have the happy consciousness this year of knowing that they are fashionable. Simplicity is a feature of the greater number of the new clothes for children. Small girls will wear many plaited skirts this summer. Blazer suits and reefer suits will be made up in light-weight woolens and mohairs, and also in linen, pique, chambray and madras.

A new idea for a two-piece suit for a girl is a collarless reefer coat having a vest. The vest may be of all-over embroidery or embroidered linen. With the coat is worn a box-plaited skirt.

Separate coats show many box plaits, and both in dresses and coats a yoke is seen.



Pattern No. 6911

A Smart Walking Skirt

All of the new separate skirts are pleated in some way and one which is exceedingly chic and a bit out of the ordinary is shown. The skirt is nine gores and may be finished in any length desired. Extensions on the front, side and back gores give a yoke effect which is novel and assures a trimness over the hips. Box plaits are suited to linen and silk as well as cloths and light-weight worsteds. The skirt can be made without difficulty. In the medium size $5\frac{1}{2}$ yards of material 44 inches wide are needed. 6911—sizes, 20 to 32 inches waist measure.



Pattern No. 6929

One of the Seasons Smartest Bathing Suits

The newest fashions appear in bathing dresses as well as in promenade gowns and here is shown one which may serve for the miss or her mother. Tucks on the shoulder in front provide pretty fullness and it is beneath one of these tucks that the Mandarin sleeves are attached. The sleeves are very chic and according to the latest fashion notes but they may be omitted in this suit if desired. A chemise is provided or the neck may be worn in deep V shape as shown. Trimming bands trim it effectively which might be replaced by a washable braid. The bloomers are easily full and may be attached to the belt and waist or these may be finished separate and the skirt attached to the waist. Mohair, alpaca, serge or taffetas may serve for the dress, $5\frac{1}{2}$ yards of 44-inch material being needed for the medium size. The pattern is in sizes suitable for misses. 6929—sizes, 30 to 42 inches bust measure.



Pattern No. 4224

Some Small Knickerbocker Drawers

Many mothers have come to appreciate the sensibleness of the knickerbocker drawers for small folks and will have no other style worn. Their advantage lies in the lower edge being closed and fastened at the knee. A child tumbles about so much that garments of this kind are not only practical but almost essential and an excellent pattern is shown. The drawers close at the side and are easily full at waist and knee. The medium size calls for one yard of 36-inch material. 4224—sizes, 1, 3, 5, 7, years.



Pattern No. 4227

A Very Practical Little Apron

The serviceableness of an apron must be the first consideration if this is to be a protection from dirt and one which fills all requirements in this way is shown. A yoke without tuck or full supports the full pleated portion in front while the back is quite plain and altogether practical. Sleeves are provided and not the ugly ones either, but made with pretty tucks at the wrist instead of a cuff and easily full everywhere. On warm days this apron may act as dress during the play hour, or it may be made of white lawn or cross-barred dimity and with a bit of trimming be attractive enough to grace any gown. For the medium size $2\frac{3}{4}$ yards of 36-inch material are needed. 4227—sizes, 2, 3, 4, 5, 6 years.

SPECIAL OFFER.

We will mail patterns shown in this issue, to any address for only 10 cents each or three for twenty-five cents. The regular retail prices range from 25 to 40 cents. The Patterns are all of the latest New York models and are unequalled for style, accuracy of fit, simplicity and economy. With each is given full descriptions and directions—quantity of materials required, the number and names of the different pieces in the pattern, with a picture of the garment to go by. Be sure to give sizes desired.

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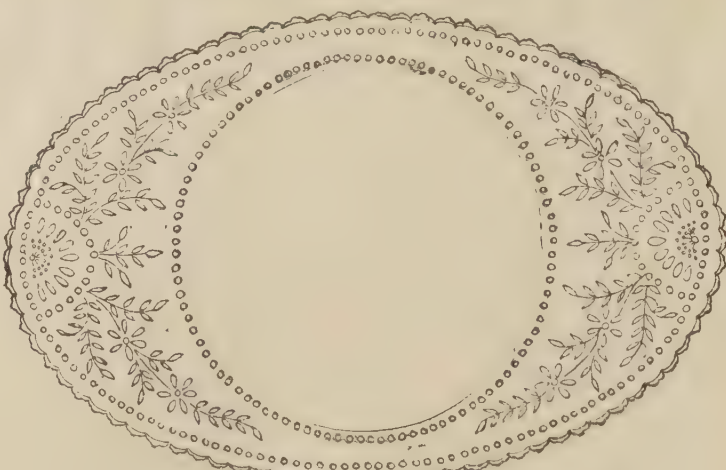


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Fancy Work Department

address all orders and inquiries concerning these patterns to, Fancy Work Department, Vick's Magazine, Dansville, New York



No. 84—Tray Cloth, 16x24, Linen 35c; silk to complete, extra 40c. 9x14 Linen 20c; silk to complete, extra 25c.

This oval tray cloth is carried out in the eyelet embroidery and makes a very attractive centerpiece. The edge is buttonholed with either mercerized floss or silk, using white or colors as preferred. The eyelets are first pierced with a stiletto, then worked over and over in a firm stitch. This centerpiece is stamped on white linen and comes in two sizes.



No. 113—Coat, Collar and Cuff Set, on fine white linen, 35c. Mercerized cotton to complete, extra, 20c.

This design, coat, collar and cuff set, stamped on fine white linen should be in the possession of every lady. The design is very simple, being worked in either the eyelet or shadow embroidery. The edges are worked in the buttonhole stitch. These are worn on coats of all kinds and make a very dressy design, being simple, quickly embroidered, and inexpensive.



No. 123—Door Panel, 18x21, on cambric, 25 cents. Braid and thread to complete, extra, 65c.

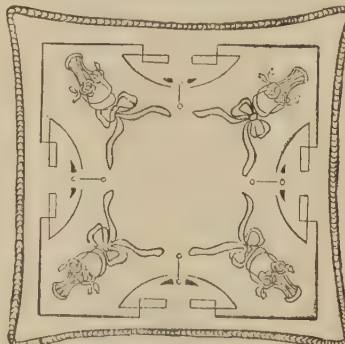
This door panel design stamped on cambric is one of our prettiest patterns. The braid should first be basted on the design. Then the rings basted on the places indicated. When this is finished gather in all circular figures by running thread around the inner edge of the braid, and then sew the braid together

wherever it joins. Any Battenburg stitches preferred may be used for the thread work. This makes an exceptionally handsome piece of Battenburg.



No. 338—Shirt Waist, Perforated Pattern, 35 cts., with stamping ink and directions for use. Stamped on 3/4 yds. Fine Lawn, \$1.20. Floss or silk to complete extra, 30 cts.

This dainty blouse is one of our original designs for summer wear. The combination of bow knot and daisy design is very popular and makes a very effective waist when carried out in the shadow work, either in the colored floss or silk, or the white. The simple bow knot is the only adornment at the neck and the sleeves. Finished with small tucks at each shoulder, this makes a very stylish and attractive blouse.



No. 310—Pillow Top, on Art Denim, 20c. Floss to complete, extra, 25c.

This design shows a pillow top in the Biederraier Embroidery, stamped on light brown art denim. The principle stitches used are the satin and outline. In the flower design no padding is used, the stitches laid flat and closely together with a slant. The lines are brought out in the outline stitch, using some bright color in either mercerized floss or silk. The bow knots are generally worked in the blue. The basket is outlined in dark brown and the leaves in green. The beauty and simplicity of this work will make it popular, as it is very effective when completed, worked in bright colored silks.

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Massaging the Baby

HIS BATH AND AFTERCARE—By Julia M. Wakely

I PROMISED the readers of VICK'S last month in my talk upon the benefits of massage for adults, that I would tell mothers in this issue, about massaging the baby. I am going to do more than I promised and tell of the approved way in which he should be bathed, with such little hints that although most of us know, still may be of value to the young mother.

One of the first things that she must be careful to learn is care, constant and unremitting heed of what is necessary to do. Thoughtlessness has caused so much trouble and worry that I am sure much of baby's ills could have been avoided if the mother had only *thought*.

A lovely mother and a beautiful child possess a fascination that the "homely" may never hope to command, and the new mothers first glance of tender affection for her precious gift, invariably assumes an inquiring anxiety as to whether its little face and form is blessed with a promise of coming physical beauty. It is an inheritance she devoutly wishes, but too often the mother love is wounded when she notes that the delicate, tiny limbs or body are proportionately too thin or perhaps, on the contrary, too fat and flabby. As the days go by and baby grows stronger, these deficiencies of physical perfection become more and more apparent to her watchful eye. It is then that she craves for knowledge as to how she may best help nature to remedy these defects.

Scientific observation has shown how proper exercise, aided by bathing and massage, will build up to their proper proportions, such defective members of the adult, but with baby, who is too young, delicate and "breakable" for such treatments, there must be substituted a course of careful and intelligent handling of his particular ease.

First of all his bath must not be neglected and it is not sufficient as many suppose, to simply give him a sponge bath. After the first twenty-four hours and throughout babyhood and childhood, he should be given a full tub bath every day except, of course, when he is ill or has developed some skin disease. This is important, not only for cleanliness, but to open up the little pores of the skin and give a healthy glow to the entire body. The first precaution is to avoid all draughts and the temperature of the room should be about seventy degrees registered by a thermometer placed on a level, with the bath tub which, by the way, should never be used on the floor where draughts are more prevalent—provide a low table for the purpose and let it be baby's table to the exclusion of all else. It is well to provide a screen too that may be drawn around you and assist in shutting off the treacherous draughts. Everything required for the bath and baby's toilet should be placed within easy reach before his clothing is removed; nothing should be overlooked that will cause you to jump up and go in search after you have begun the bath. See to it that the baby basket is supplied with all of the little articles you are going to need. There should be safety pins, large and small, scissors, absorbent cotton, powder for dusting, the massage food, soft towels and wash cloths etc. You should never allow any of the little articles of this supply to run short. Beside the basket on a low table, should be the bath thermometer, soap, wash cloth, a small cup containing a solution of boric acid made by adding a teaspoonful of boric acid to a pint of boiling water. This should be kept in a bottle tightly corked. This wash is to be used for cleansing baby's eyes, nose and mouth and should be done with the solution at a temperature of about 98 degrees F., and with a soft cloth dipped into it. A very important thing is to have a pitcher of hot water by your side so that you can easily keep the temperature of the bath water up to the right degree which should be about 98 degrees F. Do not attempt to test the temperature of the bath water with your fingers only, but use the bath thermometer or plunge your arm into the water up to your elbow as your hand is not so sensitive as baby's skin, and you might chill or scald him unintentionally.

All of the clothing that is to be used should be carefully warmed and be hung on a clothes rack within easy reach as cold clothing might do great harm. Avoid rubber bath aprons as they are stiff, awkward and do not insure that the child will not become chilled. The mother should wear instead, a large flannel apron long enough to reach the bottom of her dress and wide enough to be used to wrap baby in, and it should be thoroughly warmed before it is put on. A large, soft bath towel should be pinned at one end to her belt so that it will be ready at hand and care should be used to insure it being soft.

All being ready, baby should be taken upon the lap and allowed to lie on the soft, warm apron and all of his garments removed. A clean, soft wash cloth should be wrung out of the water and the face gently bathed without the use of soap, keeping his little body wrapped in the apron. Next, the cloth may be soaped and used to go over the head, ears and neck. Rinse them well, being careful to remove

every trace of soap and carefully dry these parts before proceeding further. Keep baby well covered with the apron during the bath and do not rub the soap directly on his little body but on the wash cloth. Go over him thoroughly by slipping the hand under the bath apron and when finished you can put him into the rinse bath which you must make sure has not grown too cold. Support the body as much as possible by putting one hand under it and by taking hold of the legs with the other hand when lifting him in. Then support the back and head with one hand spread, and rinse him with the other. Do not keep him in the water longer than possible and after taking him out, immediately roll him in the warm apron and towel. Dry him thoroughly and he is now ready for his massage.

This treatment should be faithfully and carefully performed while keeping the child well covered with the bath apron and slipping the hand underneath it. My experience teaches me that there is but one reliable preparation to be used for this purpose and that is the Dr. Charles Flesh Food made according to the prescription

of that eminent physician and used for many years. I told you about the benefits derived from its use in my talk to you in VICK'S last month—that it is the one preparation of its kind that I always felt safe in using for massaging and flesh building for adults. It is equally safe to be used on baby—its very daintiness couples it with babyhood; its delicate odor and baby-pink tint are but the visible evidences of its superiority over any other preparation I have ever used. Its chief qualification that appeals to me, lies in the absence of animal fats such as lard, and lanoline which is extracted from sheep's wool. These ingredients are to be found in all cold creams and nearly all butters and other emollients. Animal fats of any description are apt to become rancid and otherwise deteriorate, especially when kept in a warm place as are baby's requirements, and when in that condition are positively dangerous to a skin so delicate. Do not undertake to economize upon the price of either baby's soap or Flesh Food when you are making a selection as they will last him a long time if you are careful in their use and remember that for this purpose you need a flesh food, not a cold cream. Do not let anyone convince you that a cold cream will do for it will not.

When applying the Flesh Food, just use the finger tips and go over the surface with a rotary movement and always keeping the fingers well moistened. This treatment tends to stimulate, invigorate and develop the tissues that underlie the skin and it makes the flesh firmer while it leaves the skin smooth, velvety and all aglow. Devote the greater part of the time to the parts to be developed or where flabbiness is apparent.

When you have finished the massaging you should dust over the little body with some fine, delicate powder that has no harmful ingredients. Baby will enjoy this treatment and will thrive wondrously. Dr. Charles' Flesh Food will not soil the finest layette and the Healing Soap they prepare to be used in connection with it, I have found to be particularly well adapted for preparing the skin of both infant and adult for the reception and assimilation of the Flesh Food, while I always feel safe in using their powders without fear of encountering unwholesome ingredients.

Now, just a word to the mother while I have the opportunity. This Flesh Food and massage treatment that you use on baby is the one grand remedy for your sunken cheeks, thin, wasted neck and arms, or for restoring breasts shrunken through nursing or illness. There are hundreds upon hundreds of grateful women who have been benefited through its use and I cannot recommend it too highly. The little illustrated booklet published and given away by the Dr. Charles Company, makes many useful hints about your toilet that space will not permit me to speak of here but owing to the liberality of VICK'S in permitting me to mention articles that are advertised for sale which so many publishers refuse to do, I am enabled to tell you right where you can find these things.

At present the Dr. Charles Company whose address is corner of Fulton and Dutch Streets in New York City, is making a special offer of their preparations to all who write directly to them and mention VICK'S. They will send one box of their Flesh Food, one box of their Face Powder and one cake of their Healing Soap to all who enclose one dollar. This is certainly a very liberal offer as these articles would cost almost double this amount if bought in any other way. They want every woman to know the merits of their preparations and have adopted this method of introducing them.



Dear Madam:

This magnificent gold lace breakfast set will cost you the freight charges and a kind word, and that is absolutely all it ever will cost you.

It is not a premium for which you must work—you need not take a single order for anything to get this breakfast set exactly as offered.

Yet we do not claim that this set is "free," as we do expect something—a few words of recommendation—from you in return.

Send your name and address NOW and we will promptly ship you the breakfast set exactly as per our offer.

Special: This extra liberal offer is open ONLY to lady readers of this paper. Men and children need not apply. As we distribute these costly breakfast sets without a cent in return—not a cent directly or indirectly—we cannot afford to give them away except to ladies, married or unmarried, who keep house or help to keep house and who are thus personally interested in fine china. To any such lady we will be GLAD to give one of these fine breakfast sets, provided she will mention the name of our firm when showing the china to friends. Remember, you need not send any money, you need not do any canvassing, you need not take any orders for anything—the breakfast sets are distributed among ladies purely in return of their kind recommendation.

THIS BREAKFAST SET is the very latest, richest and most aristocratic of high-grade china. The picture may give you an idea of its beauty, but you must see this fine china to appreciate its superiority. The breakfast set is decorated in the richest color effects ever seen in any domestic or imported china. The entire border is a delicate work of shimmering gold, the kind used on the finest and most aristocratic dishes. In the center is a beautiful multi-colored, wild rose design made by the famous decalcomania process. The china itself is white and pure, just the right weight, not easily chipped, and of that peculiar mild luster which makes ladies who are posted on first-class china exclaim:

"Here is something extra fine in a breakfast set."

The set has just the right number of pieces for a proper tea or breakfast set. It is a set of a set prescribed by good form, being composed of the usual 31 pieces as follows: 1 large meat platter, 6 breakfast plates or tea plates, 6 cups, 6 saucers, 6 oat meal or fruit dishes, 6 butter dishes. *All pieces, of course, regulation full size.*

But we cannot begin to describe the beauty of this breakfast set. You must send for it on our no-money down offer and see it yourself to appreciate its beauty. We selected this set after careful investigation with china experts because we learned that this new style extra rich gold effect is the kind chosen by ladies of fashion. You get just that kind of set which we know would please you most, for as we are actually giving these breakfast sets away, asking nothing for them (not even a bit of work, nothing but a word of recommendation) you will readily see that our only object is to win friendship and recommendation; and, of course, we would not win your friendship and recommendation unless we gave you something first-class, full size.

something fully as good as promised. Therefore, you will see that the set which we offer on such remarkably liberal terms must meet your expectations.

The Offer:

product. This splendid casket we send you in addition to the breakfast set without a cent of deposit and we charge no C. O. D. We are introducing this silver into every community in the United States; no stores are allowed to handle it, and we rely entirely upon the kind recommendations of thrifty housewives who see our goods and then naturally recommend them. That's why we are making this wonderfully liberal offer.

Now, after you have received this casket of solid cuevee silverware—26 magnificent shining pieces—we know you will be glad to help us with your kind recommendation; we know you will be glad to invite your friends to your house and show them the silver whenever they call. Surely you will do us the kindness to mention the name of our firm to your friend, telling her that for the present she can get a casket (just like the one we send you free) for only \$8.95—and on easy payment terms—\$2.95 down and \$2 a month for three months—total only \$8.95! Your friend will snatch at the bargain, and just as soon as all of your friends have ordered caskets of silver, you have earned the casket of silver which we have already sent you. Otherwise we allow you to keep your casket on our easy payment terms. And the breakfast set you may keep anyway as a gift from us just in return for your kind word of recommendation, no matter whether or not your friends order the silver set.

Remember: The breakfast set is yours as a gift anyway, no matter whether your friends send any orders for silver. Just write us that you want the breakfast set. Even if not a single one of your friends should want a casket of silver like yours, we want you to keep the beautiful gold lace breakfast set as a gift anyway, because we want to reward you and reward you liberally for your effort in recommending our firm. Did you ever see such a wonderfully liberal offer before?

While we are willing to give you the breakfast set (in fact insist) no matter whether or not we get any orders through you, we cannot under any circumstances allow you to promise any of your friends a breakfast set free with a casket of silver; the extra breakfast set is only for you because of your kind recommendation. You can take both the breakfast set and the casket of silver free, but your friends must wait 30 days and \$2 a month for 3 months for the silverware and we cannot give any of them a breakfast set free. The silverware at \$8.95 is big enough a bargain for anybody and the fine breakfast set is altogether too expensive to give away with the silverware. Our giving the breakfast set to you is entirely special, exclusively for you, given in return for your effort and recommendation.

But you will find the silverware offer in itself so liberal at our introductory price that your friends could not ask for anything better. And, while it would take you at the most only two days, we give you a whole month—thirty days—in which to get the three orders. We allow you to start using our casket of silver at once although you have not paid us a cent for it. And the breakfast set! The wild rose gold lace design breakfast set which we offer you now just for your help and recommendation is a set of highest grade china for which we will not accept a penny, no matter whether we ever get an order from your friends or not. This remarkable breakfast set just for your kind word of recommendation! Think of what a fine breakfast set you will have. It is necessary for you to see this breakfast set to realize its beauty. There are 31 pieces of the most exquisite, the most delicately turned china ware you can imagine. The delicate tint of the roses is just as nature made them. They are so real it looks almost as if they might be picked from the plate. Then there is the magnificent tracery of the gold lace which is wreathed about each piece in a wonderful design.

This breakfast set is so beautiful and at the same time so refreshing that you will never tire of it. We guarantee you that years afterwards it will be just as pretty as it is right now. I would like to have you picture to yourself your dining room with your splendid array of china and silverware. I would like to have you picture all this to yourself—your friends call like to have you picture all this to yourself—your friends call on you, your table is all set, the steaming cups of coffee are being served and the beautiful gold lace plates are being passed about with the Solid Cuevee knives and forks on the plates. Can you think of anything that a woman would more fondly wish for her home than such a casket of silverware and such a set of china? Is there anything for which you would rather pay a big price than for these elaborate and luxurious household necessities? Get them absolutely free.

Send No Money

just your name and address

on the coupon to get this breakfast set besides the casket of solid cuevee silverware. You can take the goods out of the express office without paying us one cent. If you do not find the casket of silver superbly beautiful, if you do not feel that you are offering your friends a wonderful bargain when telling them that they can get the magnificent casket of cuevee silverware for only \$2.95 down and \$2 a month for three months, then we do not want to ask you to help us in our introductory work. So we GLAD to recommend the offer to your friends return the goods at once at our expense. We want you to have a fine casket of silver and a fine breakfast set—if you are enthusiastic about these goods and will most cheerfully recommend them. So we don't want you to help us to get any orders until you have seen the goods and satisfied yourself. As we give you the privilege of returning them at once at our expense you take absolutely no risk in getting the free breakfast set and the tree casket of silver. We take all the risk of satisfying you. Send no money. See the goods first. Then you will know how fine they are.

Do you want this beautiful breakfast set? Think of your table with this breakfast set upon it. Remember, the breakfast set will cost you only the freight charges and a kind word of recommendation—this magnificent gold lace wild rose design breakfast set is yours absolutely, no matter whether or not we get any order through you.

And We Positively Guarantee You

as good as gold) we positively guarantee you that you take no risk in asking us to ship the breakfast set and silverware, for if after seeing them you are not glad to ask your friends to take one of these magnificent caskets of silver—then return the goods at once at our expense. Now sign the coupon at once so that you can have the breakfast set and the solid cuevee silverware on your table for the neat big family gathering. Write immediately. Sign the coupon now.

QUAKER VALLEY MFG. CO.

351 W. Harrison Street, Chicago

(the editor of this paper knows that our guarantee is

us to ship the breakfast set and silverware, for if after seeing them you are not glad to ask your friends to take one of these magnificent caskets of silver—then return the goods at once at our expense. Now sign the coupon at once so that you can have the breakfast set and the solid cuevee silverware on your table for the neat big family gathering. Write immediately. Sign the coupon now.

Your name.....

Married ladies in business letters should always sign themselves with husband's christian name.

Your address.....

If you will send us your grocer's name we will send you a 50c can of Cuevee Silver Polish and fine imported chamomile skin free, with the casket of silver.

Grocer's name.....

Address.....

No letter necessary, just sign the coupon. Send no money.

CUT OR TEAR ALONG THIS DOTTED LINE

FREE COUPON

No. 2415

Quaker Valley Mfg. Co.

351 W. Harrison St., Chicago

Send me the casket of silver and also the breakfast set.

Sign Here

be sure to read carefully every word of this GRAND OFFER

NOT FREE — BUT



"My friends called.... You ought to have heard the exclamations of surprise when they saw the silverware and the dishes," writes Mrs. George Bass, of Lakewood, Ohio.

"It was so easy, so very, very easy," wrote Mrs. A. B. Andrews, of Topeka, Kansas, only two days after she had received her casket of silverware. "I got your casket and took it to my home without paying you a cent, exactly as you promised. My friends called and two of them immediately wanted caskets like mine. A third came back the next day and left her order so I earned my casket free. The breakfast set which I got besides is certainly a beauty. Everybody admires it so much." (Signed) Mrs. Arthur B. Andrews.

It will not take much figuring on your part to see why it is so easy, so very, very easy to get three friends to order this silverware—in fact, all you need to do is to invite your friends to your home and show them your casket—that will be enough. Just show them the casket—that tells the story and clinches the order.

Solid Cuevee Silverware is made by a new process and sold with a positive 50-year guarantee. Experts say it is more desirable and better than "sterling." Yet you would have to pay 3 or 4 prices for a similar casket marked Sterling. You would have to pay that for the name "Sterling." Below is a photograph of the casket of Solid Cuevee Silverware just as we send it to you on our no-money-down offer.

Think of it. 26 pieces—6 knives, 6 forks, 6 large spoons, 6 small spoons, a butter knife and sugar shell and a beautiful casket in Nanturim pattern, all for \$8.95! Solid Cuevee Silverware at that! And sold, if your friends prefer, at this lowest rock-bottom price on easiest possible terms.

The casket is made of leatherette and lined with a fine grade of eastern. It is 14 in. long and 10 in. wide and contains the 26 pieces as enumerated above.

It is impossible to depict in a picture the high art of this Solid Cuevee Silverware. When we have sent you the casket on our no-money-down offer when you have the silver spread out on your table, then you will know why we are so extra liberal in our introductory offer. You will appreciate that we can afford to be liberal in introducing the silverware and why we offer you the breakfast set just for your kind recommendation, for every introduction of one casket will soon sell 100 other caskets. Everybody will want a casket like it.

\$8.95 is no price at all for such a splendid set and we are making this price strictly on our introductory plan and we positively refuse to guarantee any further sales at such a low price after you have helped us to introduce the goods by getting the orders from 3 friends. We can afford to lose money and lose heavily at the start to introduce the Solid Cuevee Silverware into every community in the U. S.



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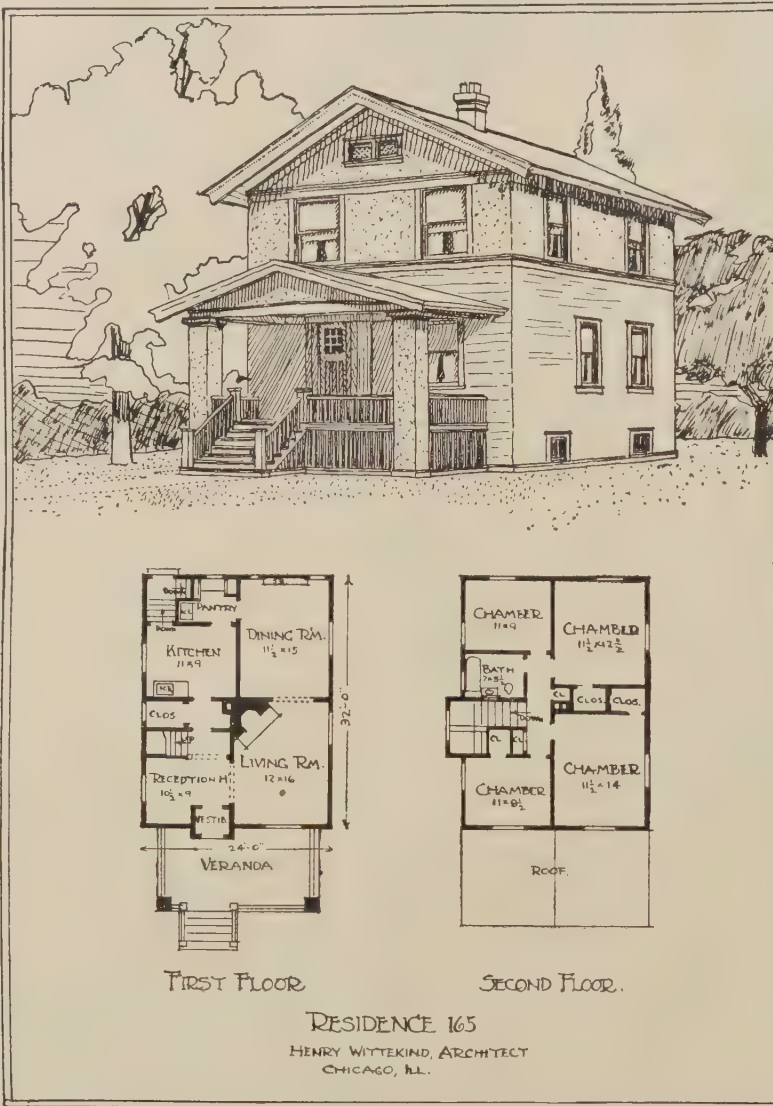
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Practical Suggestions For Those About to Build

VICK'S HOME BUILDING DEPARTMENT

Edited by Henry E. Wittekind, Architect

Convenient Plans at Moderate Costs



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HENRY WITTEKIND, ARCHITECT
CHICAGO, ILL.

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The first story contains Vestibule, large reception hall living-room, with open fire-place, Dining-room with sideboard; Kitchen and pantry. There is a grade entrance leading to Kitchen and basement. The second story contains four chambers and bath room; a linen closet in hall. In the basement there is a Laundry with stationary wash tubs, furnace room, coal bin, and good storage space.

The interior trim is Oak and Birch, and the floors are Oak and Maple. Width

of the building, 24 feet. Depth of the building, 32 feet.

Estimated cost of the house herewith illustrated is \$2,500.00 complete.

Special price to readers of Vick's Magazine for the complete working drawings, details and specifications, together with blank builder's contract and bond, will be sent, prepaid, upon receipt of Ten Dollars (\$10.00) by the Architect. Portfolio of Houses contains 52 designs in brick and frame houses price, post-paid, \$1.00

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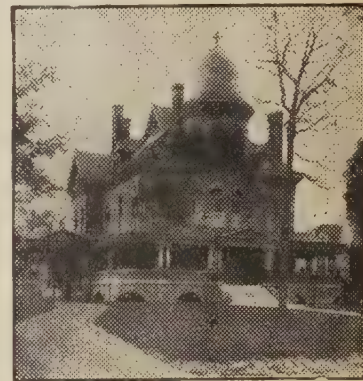
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Mrs. Cora B. Miller Makes a Fortune

Started a Few Years Ago with No Capital, and Now Employs Nearly One Hundred Clerks and Stenographers.

Until a few years ago Mrs. Cora B. Miller lived in a manner similar to that of thousands of other very poor women of the average small town and village. She now resides in her own palatial brown-stone residence, and is considered one of the most successful business women in the United States.



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Several years ago Mrs. Miller learned of a mild and simple preparation that cured herself and several friends of female weakness and piles. She was besieged by so many women needing treatment that she decided to furnish it to those who might call for it. She started with only a few dollars' capital, and the remedy, possessing true and wonderful merit, producing many cures when doctors and other remedies failed, the demand grew so rapidly she was several times compelled to seek larger quarters. She now occupies one of the city's largest office buildings which she owns, and almost one hundred clerks and stenographers are required to assist in this great business.

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More than a million women have used Mrs. Miller's remedy, and no matter where you live, she can refer you to ladies in your own locality who can and will tell any sufferer that this marvelous remedy really cures women. Despite the fact that Mrs. Miller's business is very extensive she is always willing to give aid and advice to every suffering woman who writes to her. She is a generous, good woman, and has decided to give away to women who have never used her medicine \$10,000.00 worth absolutely FREE.

Every woman suffering with pains in the head, back and bowels, bearing down feelings, nervousness, creeping sensations up the spine, melancholy, desire to cry, hot flashes, weariness, or piles from any cause, should sit right down and send her name and address to Mrs. Cora B. Miller, Box 8575, Kokomo, Ind., and receive by mail (free of charge in plain wrapper) a 50-cent box of her marvelous medicine; also her valuable book, which every woman should have.

Remember, this offer will not last long, for thousands and thousands of women who are suffering will take advantage of this generous means of getting cured. So if you are ailing, do not suffer another day, but send your name and address to Mrs. Miller for the book and medicine before the \$10,000.00 worth is all gone.

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Cattle Ranch to College

A Serial Story for Our Boys

Patience, Perseverance and Pluck Always Win

By Russell Doubleday

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CHAPTER IX

A "BAD MAN'S" END

"That's where Mexican Jack was killed," answered Abe, coming in the doorway, frying pan in hand. "He was shot just where you sit. I'll tell you about it after supper."

John moved away from the spot.

Before long the ranchman called them in, and they enjoyed a supper the like of which had not fallen to their lot since they left the mine. The compliment the boys paid Abe's cooking did much to win his heart. Though they were anxiously waiting to hear the story of the bullet holes and the spot of blood, Abe continued to talk about gravies, the advantage of a very hot pan in cooking, and other culinary topics that would have interested John at another time, for he rather prided himself on his ability as cook, but which now seemed more than trivial.

The boys lent a hand, and soon the tins were washed and the heavy deal table cleared. The fire replenished, and Abe's pipe fairly started, all three drew their stools up to the blaze.

"Well how about Mexican Jack?" ventured Ben at last, unable to restrain his curiosity longer.

"Oh, yes, I was going to tell you about that, wasn't I? Well, he was a hard case," continued the speaker. "Half Mexican, half white man—and all bad, he was. I made his acquaintance about ten years ago at Boise City, and the first thing I heard of him was that he'd just killed a gambler—gambler was a hard case, so nobody cared much—and Jack skipped. Shortly after that he went to Denver and bullied the town. Oh, he was a regular 'bad man'. You know what a 'bad man' is, don't you?"

"Sure," said John. "Tough customer who knows he's tough and takes pride in it. They're always mighty quick with their guns, and dead shots. One of 'em shot a man in the arm, near our shack back in Bismarck, and mother tied it up. It was queer; the bullet went right through and it looked like a rose where it came out."

"Well," continued Abe, "Jack was a 'bad man,' and he didn't care who knew it. He had a shooting scrape in Denver and had to jump the town in pretty lively style. The sheriff's posse got after him, but he killed two of 'em and got off. After that every sheriff in the country was looking for him, so he turned outlaw and road agent near Virginia City and held up Ben Halliday's stages till the vigilance committee hung some of his partners and got too hot on his trail. Not a thing more did I hear of him till he turned up about two years ago with this bunch of sheep of your father's. He had turned herder and driven 'em all the way in from Utah." Miller stopped to relight his pipe, for he had forgotten to keep it going in the interest of his tale. The boys were impatient at the least delay; the ruddy firelight lit up their faces and showed their eager interest.

"Your father had bought this ranch and put me in charge just a little while before Mexican Jack came along; I spotted him at once and he spotted me, but I didn't let on, for I knew he was all-fired quick with his gun and I wasn't looking for trouble. Of course he never went to town; it wasn't healthy for him there; and if he wanted anything he had to wait till somebody who was going in would get it for him. Even with such care, though, he knew it wasn't safe for him to stay in one place very long, so one day in spring he told me he was going to quit and move on. Don't you boys ever turn 'bad men,'" said Abe, with a laugh; "it don't pay. Brave as that poor chap was, he was fairly afraid of his

shadow when he got to thinking of sheriffs' posses. One man isn't much good against the law, even out here. Well," he went on, "I went to town to get another man—it's thirty miles, so I stayed over night. Charley Boyd, who runs a liquor joint there, told me a young feller, an Englishman, he thought, had been in there several times asking about sheep. Charley said there might be some business in it, so I dropped in later.

"Boyd went up to a young chap who was sitting watching a faro game. 'Here's your man, Mr. Simmons,' said he. The stranger wanted to know all about the different bunches of sheep near there, so I told him and talked a good deal about one thing or another having to do with them. I remember I told him I was looking for a herder to take the place of a Mexican that was going to quit. Soon after that he left. I could not quite make him out, but it was plain enough he wasn't buying."

"What's all this got to do with Mexican Jack?" inquired Ben, who didn't see the drift of the narrative.

"If you wait a minute, I'll tell you," Abe was vexed at the thoughtless interruption, and Ben subsided, realizing that he had been rather foolish. "In the morning I packed my stuff on the led horse, mounted my own cayuse, and started out. I had just topped the rise near the shack when a bullet went by with a hum, and then another and another, so I chased back for cover to the other side. I dismounted, crawled up to the top, and looked over. There at the door sat Mexican Jack, six-shooter in hand. I couldn't understand why in the world he should shoot at me, so I rode over to look up Billy, the other herder, and find out what was up. He hadn't been to the shack since morning and knew nothing about it, so he left the sheep, and we went down the coulie, which runs just below here, you know, till we got behind that clump of brush—perhaps you saw it. We peeked through pretty cautious, I can tell you. The Mexican was still there, but his body was all hunched up; he seemed drunk or asleep, for his six-shooter lay on the ground by his side.

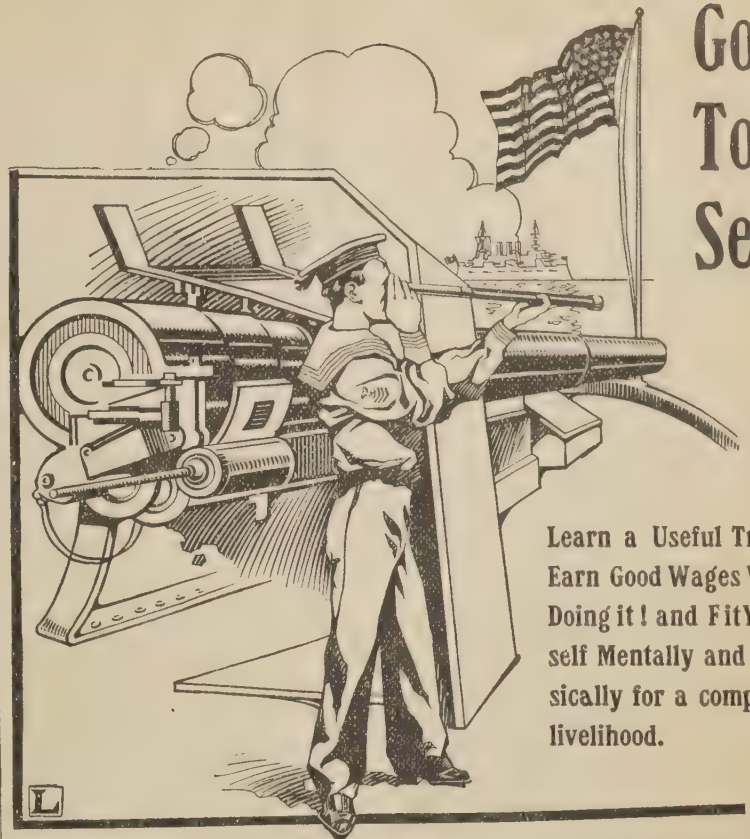
"We covered him with our guns, for he was chained lightning with his shooting irons, and then yelled at him. He didn't answer or move an inch. We jumped out then, still keeping him covered, and walked slowly up, ready to riddle him if he should make a move with that deadly pistol hand of his. Once he quivered a bit and his right hand stirred toward his gun. I almost plunked him then. I was so nervous, but there was no other sign of wakefulness or life. We decided he must have gotten hold of some liquor somewhere, but when we got within about fifty feet of him Billy noticed a pool of blood at his side. Then we rushed forward—guns still ready, however—and just as we reached the steps he lurched forward and fell full on his face—dead!

"A couple of bullets had gone clean through him. We found out when we turned his body over to the authorities in town that Simmons, the young Englishman I had met, had come over to America a year before expressly to kill Mexican Jack, who had gone early in the morning to our shack, where he had shot the Mexican twice. Jack evidently thought I had given him away purposely and tried to settle me."

"My! what a fiend," said John. "But what became of Simmons?"

"Oh, he went back to town and gave himself up, was tried, and acquitted; for no jury out here would convict such a man for shooting a bad lot like Mexican Jack."

(Continued on page 18)



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Floral Question Box

In this department, questions on topics of general interest will be answered. Those requesting an answer in any particular number of the magazine should be sent in two months before its date. Correspondents will please observe these general rules: Write queries on a separate sheet from any other matter that your letter may contain. Write your name, town and state plainly on the same sheet; they will not be published. If you wish an immediate personal answer enclose a self-addressed, stamped envelope for reply. In reporting a failure with any plant, detail the treatment given it.

Best Time to Plant Shrubs

I want to set out some shrubs and hardy climbers. Will it do to put them out in the fall, or would it be better to set them in the spring?—J. R. B., Michigan.

By all means plant your shrubs in the fall. Order them in September or early October, and the nurseryman will forward them at the proper time for planting. After the summer growth hardens and the leaves fall off is the best time to transplant them. Have the ground all ready for setting them out and they will have time to get settled and rooted before freezing weather comes. Shrubs and plants which start early in the spring should especially be transplanted in the fall.

A Pansy Bed

I would like your advice in regard to a Pansy bed. I have a space on the north side of house, about twenty feet long and three feet wide, the foundation of the house on one side and a cement walk on the other. The bed would have the morning sun a short time, also late afternoon sun. The house is situated on the west side of a street running north and south. Would it be a suitable place for a Pansy bed? What kind of soil would be best? Should the seed be sown in prepared bed or in cold frame and transplanted?—Mrs. K. W., Indiana.

The location is all right for a Pansy bed. The soil should be made rich by the use of well-rotted manure, dug in thoroughly. It is better to sow the seed in a cold frame or box and transplant the seedlings when large enough. Seed should be sown in August. Keep the seed-bed moist until plants are up, and give plenty of water at all times. Seeds started in August should produce fine flowering plants for the next spring.

Gladiolus

What shall I do with my bulbs of Gladiolus in the fall? I have a fine lot of plants but have never raised any before and do not know what to do with them when cold weather comes.—D. J. F., Ohio.

The bulbs should be taken up in the fall before freezing weather, laid in a dry, shady place a few days to dry off, then placed on a shelf or in a drawer where there is no danger of freezing and left until time to plant out in the spring. In taking up the stalks can be cut off within an inch or so of the bulb.

Seedling Geraniums

How long does it take seedling Geraniums to bloom? I have some plants from seeds sown last spring. They are nice thrifty plants.—L. E. F., Iowa.

Geranium seedlings will bloom the first or second year, according to the conditions which surround them and the growth they make. Some varieties bloom sooner than others.

Tuberose

Do Tuberose bloom the first or second year? One of the bulbs which I obtained last spring has not blossomed and shows no signs of doing, but several small bulbs have formed around it. What shall I do with it the coming winter?—R. E. S., Ind.

Tuberose bloom when they have obtained full size. Usually at the end of the second year the bulbs have formed within them the flower buds ready to send up a blooming stalk the next season. If small bulbs have formed around the one you have, it has passed the blooming stage and will never blossom. The young bulbs can be taken off and kept in a room where the temperature will not fall below fifty degrees. If the flower bud within the bulb becomes chilled the plant will never bloom. In the spring the bulbs can be planted out and by another season will probably make blooming plants, though the stalks of bloom will not be as fine as those produced on newly purchased bulbs raised in a warmer climate.

Soot as a Fertilizer

Is soot of any value as a fertilizer, and how should it be applied?—A. M. E., New Jersey.

Soot is very largely used by the plant growers of Europe. None of it is wasted in the cities of Great Britain; it is all sold to the farmer and gardener. It is valuable both in the powder form and is

a liquid. Soot water is a stimulant for many plants. It is not a flower producer, but it gives a deep glossy green hue to the foliage and adds size to the blossoms. It is good for Cyclamens either mixed with the soil or as a liquid, and also for Chrysanthemums. A peck put into a bag and placed in fifty gallons of water will produce a marked effect on the color of flowers and foliage. Soot and cow manure mixed in liquid form make a good stimulant for ferns and palms.

Blue Hydrangeas

I have heard that the blossoms of the common pink Hydrangea can be made blue by putting iron filings in the soil. Is this true? If so I would like to try it.—A. S., New York.

The normal color of Hydrangea Hortensia and Otaksa, the ones most commonly cultivated, is a beautiful flesh pink, but it varies with certain soils and in some parts the blossoms assume a blue color. Iron dust or filings in the soil is said to produce this. If so, it cannot be done with one season's treatment, but must be followed up from the time the plant is first rooted. When these two Hydrangeas are well-colored, it seems as if the beautiful pink blossoms can hardly be improved by changing them to blue, but that is purely a matter of taste.

Pink Columbine

I am sending you a pink Columbine. Is it a novelty? The lady who raised it says it was originally white, but after it had been planted sometime close beside a clump of Bleeding Heart, it turned pink. It is very delicate and beautiful. Did the proximity to the Bleeding Heart cause it to turn pink?—C. E. C., Illinois.

Pink is not an unusual color in Columbines. Cross-fertilization is effected by bees and other insects, so that new colors are produced in flowers of the same species. It is not all probable that the color of the Columbine was affected by proximity to the Bleeding Heart.

Cutting Flowers

Please give me some directions about cutting flowers so as to have them keep fresh as long as possible.—Mrs. F. G. B., Illinois.

Flowers should never be cut during intense sunshine, nor kept exposed to the sun or wind after cutting. Neither should they be collected in large bunches nor tied tightly together, as these hasten their decay. Do not pull them, but cut cleanly off the stems with a sharp knife. It cut in this way the tubes through which they draw up water will be left open and the water will ascend freely, while if the stems are bruised or lacerated these pores will be closed up. Use pure water to set them in, or pure sand in a state of saturation, sticking the ends of the stalks in it, but not in a crowded manner. If the stems are put in the water alone it ought to be changed daily, and a thin slice should be cut off the ends of the stalks at every change of water.

A Sure Chance to Make Money

I read of Jack Marston's lucky experience in Mexico, and visited the Soledad gold mines near Oaxaca, Mexico, to see for myself. I have examined several famous mines, but have found none that excel them in magnitude and wealth. The thousands of tons of rich ore everywhere visible, and the glittering gold, with which the plates in the mill are covered, certainly inspire one with the belief that it is easy to become a millionaire. Jack Marston, with only a few dollars, made over \$20,000, but there are many people who have made much more than \$20,000 in Mexican mines, in a few months, by investing very little money. I had no idea of investing when I visited the mine, but I bought 3,000 shares and would have taken more, had I the money. I have already been offered twice for what I paid for my stock. I have a friend who invested \$30 and sold his stock, in less than three months for \$150. If you want to make money, address the Pittsburg-Oaxaca Mining Co., Block 576, Pittsburg, Pa. You can rely absolutely on their statements and can make money quick and sure. JAMES MACK.

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Clever Ways of Doing Things

A Roasting Pan

I want to tell the housekeepers not to be discouraged if they want to roast a fowl or piece of meat and have not got a roasting pan. Just take a common milk pan put a large plate in the bottom, then your meat, turn another pan bottom side up over it, place in the oven and you will have a nice roast. Try it and see.

Home Made Vinegar

An excellent vinegar can be made at home which is both pure and healthy to use, and costs only about half as much as the so called cider vinegar bought at the grocers. By using five gallons of soft, warm water, two quarts of molasses, one pint of acetic acid, and one pint of soft yeast. Add a small piece of brown paper or vinegar "mother." Set in a warm place with the cork left out of the keg or jug, and in a few weeks it will be strong vinegar which will keep nice indefinitely.—C. H. L.

Sure Cure for Toothache

Two drams powdered alum, seven drams spirits of ether; mix in a bottle and apply to aching tooth.—L. H. F.

For Sore Eyes

If you have sore eyes scrape Irish potato, put a little salt with it and bind it upon the eye, changing as often as it becomes dry.

Scorched Milk

Scorched milk will have no disagreeable taste if poured into a jar and allowed to stand in another vessel of cold water until entirely cool.—M. G. C.

Uses for Tin Cans

Do not throw away tin cans, a great many uses may be made of them. Take the quarts and melt out the bottom leaving on the top and cut out part. They are excellent to cover young plants; the sharp edge presses down firmly into the soil and will not blow away and the raised cover furnishes fresh air and shade at the same time. They will also protect tender plants from late frosts. When through with them store away in a dry place and they are all ready for next year. Cut out the tops neatly from several quarts and after the edges are carefully beaten down a great many uses will be found for them. One is just the thing to whip cream in, or beat eggs, as the contents will not spatter over everything as if a shallow dish was used. Then you can bake cute little round loaves of bread and cake in them which slice off beautifully for sandwiches etc. To make a camp stove, useful for a short camping trip, or to warm a little supper on outdoors, take a square five gallon oil can; cut out the bottom on three sides and turn up. This makes the front, then cut across the other end on one side and bulge out slightly to make an outlet for the smoke. It will heat very quickly and when part of your dishes are cooked they can be set by the side of it to keep warm until the rest are done. You will never want to cook over a campfire after trying this "stove."—H. C.

For Your Tooth Brush

To prevent the bristles from coming out of a tooth brush soak for twenty-four hours before using.—G. L.

New Use for Old Socks

Cut in strips and use in your mop handle for floors. They can be used wet or dry.—K. E. J.

Uses for Ammonia

Ammonia will remove finger marks from paint, will clean hair brushes, bleach yellow flannels, and used in dish water will brighten silver.—G. L.

New Rugs for Tiled Bath Room

Take white outing cloth, cut in inch wide strips and braid in four strand braid. Now commence at end and sew round and round by one edge keeping it flat from curling until it reaches size required. Use coarse white Barbour linen thread. These rugs are soft—wash well—and wear for years.—K. E. J.

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Cattle Ranch to College

(Continued from page 15)

"I should think you'd be glad to get rid of him," exclaimed both boys in chorus. "Weren't you afraid to have him round so long?" "Oh, no; he wouldn't trouble me. I guess, as long as I let him alone; he was a blamed good herder, and it was worth while to keep on the right side of him. Now, you boys want to tumble in, for we'll be going out right early in the morning to the range."

The twenty-five-mile trip next day to the range where the sheep were grazing was made without incident, but the country was all new to the boys and they plied their guide with questions. They learned that Abe Miller was to stay with them on the range and teach them their duties, another man taking charge at the ranch house during his absence.

It was expected that Mr. and Mrs. Worth would move to the new mine (about fifteen miles from the ranch house) in a couple of months.

Their education as herders completed, the boys would be given sole charge of a large bunch of several thousand sheep. A kind of shed, open in front and built of round, chinked logs, entirely lacking in comforts of every kind, was to be their home. Polly, Dick, and Pete, the three sheep dogs, and the great flock of woolly animals would then be their only companions.

Abe initiated them at once into the routine of their new occupation and introduced them to "Polly" and her two sons, Dick and Pete, the ever-vigilant, intelligent dogs who were to be their capable assistants.

It was hardly the work that an enterprising, wide-awake, active person, young or old, would choose. Untiring vigilance was the one thing necessary. Watchfulness never ceasing, day and night, rain and shine, was the chief occupation of the sheep herder. Polly, the dog, was a much better herder than her young masters at first, and Dick and Pete were not far behind. They moved the "bunch" to fresh feeding grounds at the command, and fully understood the wig-wag code of the plains. When driving at a distance from camp Polly would trot to a hill top and watch for the boys' signal; if John waved horizontally she would drive them farther, Dick and Pete assisting; when the bunch had been driven far enough John's hat would be flapped up and



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down, and the dogs, with almost human intelligence, would at once stop their charges. The attacks of coyotes, wolves, and, more rarely, mountain lions were the greatest danger to the sheep that the young shepherds had to guard against. Some of these four footed enemies were almost always prowling about, looking hungrily for a chance at a stray sheep or lamb. A coyote or wolf among an unprotected flock will destroy a surprising number of sheep in a few minutes, seemingly for the pure love of killing, so there was good reason for the sharpest kind of lookout.

After the novelty of the life wore off, the boys began to wish themselves back at the mine. For weeks at a time they did not see another human being. Each day was like every other day; in the morning the rope corral enclosing the flock was let down, and the sheep were driven by the dogs to a place where the feed was good; then the boys mounted their horses and followed to the grazing ground. During the mid hours of the day the animals rested, lying down quietly, and the brothers would take advantage of this time to get in as much sport as the spot afforded. Rifles were always slung on the saddle, and the slinking coyotes gave plenty of opportunity to show good marksmanship. Occasionally the curiously marked antelope appeared, looking, as Charley Green once said, "as if some one had started to paint the whole lot but had got tired of the job and left patches of white at odd places"; then the young hunters would set out, and in the excitement of a hunt forget for a time the monotony of the life. Seclusion was it safe for both to go at once, only at noon when the sheep were lying down in open, level country, could the dogs be left wholly in charge.

Towards evening the bunch must be corralled for the night—a difficult task if there are many lambs in the flock. The boys found, often to their disgust, that a lamb can run like a deer when it gets thoroughly frightened. It was shortly after Abe had left them that, in accordance with his teaching, they began to "round up" the flock preparatory to stretching the rope corral. Ben was on one side with Polly and Dick, John on the other with Pete; all was going well, and John and Pete, neither very experienced in the business in hand, began to feel the pride that goeth before a fall. Suddenly the sheep fifty yards from where John stood began to scatter. Pete was sent forthwith to force them back, and while he was busy there a lamb, long and clumsy of leg, apparently not strong enough to stand alone, started out on a voyage of discovery not ten yards from the boy. It would not do to let it stray far, for a coyote would make short work of it, so John sped off in pursuit.

As he drew near the little woolly thing it increased its speed, running as you would imagine a ricketty table would run, but it kept going faster and faster. John, who unfortunately was on foot, found to his mortification that he could not overtake it. It looked as if he would have to give up the chase. At last, however, he tried gradually turning to one side and heading it back to the bunch; even then it might have got away if Polly, taking in the situation, had not flown to the rescue. John came back panting, hot and tired, only to find Ben sitting calmly in his saddle with a broad grin on his countenance. Even the dogs seemed to be laughing, their open mouths and lolling tongues giving their faces a look of keen enjoyment over his discomfiture.

Even after the flock was safely corralled it required almost as much watching as in the open. The boys usually took turns, each watching half the night. A fire was built on one side of the enclosure, and the watcher lay on the other. The sheep, probably the most helpless animals one could find, lay right up against each other, their closely packed bodies looking at night like a patch of snow.

As the young herder fought with himself to keep awake, the howl of a coyote often broke the stillness; then he must start up, gun in hand, and make a round of the flock. From time to time he replenished the fire and made a careful scrutiny of the country round in search of the lurking enemies of his charges. Till he woke his brother about midnight there was hardly a minute's rest. Then Bill took up the vigil, while John slept till daylight; and so began another weary day exactly like the preceding one.

While in summer sheep are docile and amiable though never so interesting as are cattle, horses, or mules, in winter they become stupid, intractable, and aggravating to the herder. It was in the winter that the boys' greatest hardships were encountered, for they found it necessary more than once literally to carry some of the flock through snow drifts to the ranch. They would not be driven or led, but when a trail had been made, and a number carried and forced along it, the remainder would pluck up courage to follow through the bank of snow.

The boys spent all one summer and winter with the sheep. From time to time Mr. Worth, who had moved his entire outfit over to the new mine, came out to the range to inspect the animals; and towards the end of the year the boys each time besought their father to let them go back with him. For the first time they realized the meaning of an expression they had often heard "as crazy as a sheep herder." The shepherd's life in the far West is as uninteresting, as bitless, and lonely an existence as falls to the lot of man. For long periods of time a shepherd is so entirely alone with his flock and his dogs that the experience not infrequently costs him

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his reason. It was a terribly lonely life for youngsters such as they; though each was company for the other, they both longed to hear the home sounds and see the familiar faces. Mr. Worth, however, would not consent to their return till the year was up. He felt that the discipline was good for them, and besides he was never willing to have them let go of anything without finishing it.

The new mine was the most important and largest that had been opened. It was situated on the line of the railroad that had just been constructed, and was of a more permanent character than the preceding ones. Many of the miners brought their wives and families with them, so that they formed quite a settlement. Occasionally the miners' sons would ride out to visit the Worth boys, who were delighted to see them, though there was little in common between them. The miners were Easterners, as a rule, and knew nothing of horsemanship, hunting, or plainscraft; but they were boys and were gladly received as such. They regaled John and Ben with accounts of the happenings at the mine, but while they listened eagerly, this only added to their impatience to return and made them more discontented with their present life.

When the snow began to melt and the grass to grow green again the brothers occupied most of their time in thinking what they would do when they got back to civilization, for the time of their release was drawing near.

"I'd go crazy if I had to stay here with these woolly idiots another year," said John one day.

"Yes," returned Ben, "it's about as tame as anything could be. But what are we going to do when we get back? You can bet your bottom dollar father won't let us sit round and enjoy the view."

"I suppose we'll have to get to work at something," John stroked Polly's head reflectively as he spoke, and the good dog, undemonstrative always, showed her pleasure only by the slow wagging of her bushy tail.

"But what?" It was Ben who spoke. "I'll be switched if I want to go to coal mining, and I guess you don't care about it either."

"That's right," replied John, laconically. "I've had enough of mining to last me a lifetime." He shivered a little at the remembrance of his experience.

For a time both were silent; each was trying to think of something he might turn his hand to that would suit his father and at the same time please himself. It was not an altogether cheerful prospect that lay before them. They would soon change the solitude for their bustling, busy home. It was home and a home where a boy's love of fun and his healthy animal spirits were not considered; his capacity for work was what counted. A home where uncongenial, hard labor awaited them unless they could think of some other occupation that would satisfy their stern, just, absolutely honest but unyielding father.

"Well?" said Ben at last.

"Well?" returned John in much the same tone, "there is one thing we might do—perhaps."

"Well?" said Ben again, eagerly.

"You remember when young Watson was over here the other night," John began. "He said that a mail route was to be run from Ragged Edge Camp to the railroad, through the pass in the mountains."

"Yes, and he had the job. That shuts us out, doesn't it?"

"Wait a minute!" exclaimed John, impatiently. He's a tenderfoot and he'll never in the world be able to make that trip on time, in winter—he'll never be able to make it at all. You'll see that after he has been late a few times we'll have a chance. Then I intend to apply for the job. See?

John was the more aggressive, the stronger of the two, both in mind and body. The younger brother had learned to lean on his more independent spirit, so it was John who always had the deciding voice when there was a doubtful plan.

Ben's yielding disposition enabled him to get along more comfortably with every one, and especially with the supreme authority in the household.

The Worth boys soon learned from their occasional visitors that they would be expected to show their prowess as boxers and wrestlers on their arrival in camp, so they determined to practise. Every day at noon, when the sheep lay down, the two went at each other, good humoredly but with seriousness, advising one another when a mistake was made. Every blow, every trick, that Tom Malloy had taught John they tried till they knew it perfectly. Every feint, every fall, that the Indians practised they perfected, till by the time their term with the sheep was up their bodies were as supple and their muscles as strong as constant exercise and clean, healthy living in the open air could make them.

At last the new men arrived, the boys turned over the sheep to them, and promptly saddled up for their ride across the mountains. They were glad to get away from the ranch, but when they reviewed the passed long months and realized that they had not flinched, they experienced that peculiar pleasure that comes from carrying through a hard job.

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Operations are not only unnecessary in giving relief for Cancer, but they produce most serious after results. It is utterly impossible to know when all the diseased cells have been removed for the reason that the blood flowing from the fresh wound prevents the surgeon from determining the result of the operation. If you value your life, avoid the knife!

PAINFUL TREATMENT UNNECESSARY.

There is no necessity for the patient, already weak from suffering, enduring the intense pain caused by the application of caustics, burning plasters, firey poultices, etc. I have cured many hundreds of the most advanced cases of Cancer by my **Mild Combination Treatment** without giving the patient pain or inconvenience.

CANCER ON FACE CURED IN 2 WEEKS

"I had a Cancer as large as a half dollar on right side of my face. It made a steady growth until I began using the **Mild Combination Treatment** of Dr. Johnson. In a little over two weeks I was well. That was over two years ago, and no sign of the disease since."

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CANCER UNDER EYE CURED IN 3 WEEKS

"I had a Cancer under my left eye of six months' standing. The **Mild Combination Treatment** used by Dr. Johnson entirely removed it in twenty days' time. I advise anyone suffering from Cancer to write Dr. Johnson at once."

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DR. O. A. JOHNSON, Suite 315, 1233 Grand Ave., KANSAS CITY, MO.

Have you a friend suffering from Cancer? Do them a favor they'll never forget by sending them this ad.

Buel Hampton.

(Continued from page 5)

do other than try to effect a compromise. Presently he said: "Kinneman, I thought you had some sense."

"You are certainly not a good judge of human nature," replied Hugh.

"Waal, now look 'e here, my wayfarin' frien', I'm no corn-field sailor, an' I want you to know it," said Kinneman. "The old major's daughter is not fur you. She don't step in yer class, but she does step in mine, see? An' you 're flounderin' in the quicksands if you think different."

"Oh," said Hugh, "I am beginning to understand what you mean. You are in love with Miss Hampton, and you fancy that I am also."

"Thet's 'bout what I'd say if I wuz un-bosomin' myself," replied Kinneman.

"Your fears are groundless," replied Hugh, emphatically. Kinneman dropped his revolver to his side and exclaimed, "Pardner, is thet squar'?"

"My dear sir," replied Hugh, "I do not know what love is. I have made no untruthful statement, if that is what you mean by asking, 'Is thet square?'"

"Thet's all I wanted to hear you say," said Kinneman; "but somethin' mighty thrillin' is liable to happen if you reach fur yer artill'ry so jist keep yer hands away from yer belt." With this he turned on his heel. He walked a few steps and then stopped.

"Look 'e here, Stanton," said he, "speakin' wide-open like, there's only one special thing on earth that I've set my heart on, an' if I find that you've lied to me, I'm 'lowin' I'll push you off the face uv the earth. I'll take my chances on the major bein' favorable, an' thet girl's goin' to be mine if I hev to kill a baker's dozen to git her." With this he walked away in the darkness.

Hugh hastened to the hotel. Whether from Marie's playing, or Bill Kinneman's wicked threat, he knew not, but nevertheless he felt strangely disturbed.

He sat by the window far into the night, endeavoring to choose a course to pursue. Lord Avondale would have been only a sense of duty forced itself upon him when he thought of Ethel Horton, and he determined to declare himself to her without further delay. He tried in vain to analyze his feelings toward the beautiful and accomplished Marie. He longed for a confiding hour with his old boyhood friend, Jack Redfield. "If he were only here," he mused, "I would talk it all over with him and be guided by his advice." Seating himself at his table, he determined to write to him. Then he fell to musing again, and left the letter unwritten.

CHAPTER XXVI.

REACHING A DECISION.

Two weeks had passed since the Osborn dinner. One morning the captain observed to Hugh, "My boy, have you been idling your time away, or can't you decide?"

"I don't quite catch your meaning," said Hugh pleasantly.

"Well, to be more explicit," replied Captain Osborn, "you have yet asked Ethel Horton to become your wife, have you?"

Hugh's face reddened, and he answered, slowly, "No, I have not."

"Perhaps you have changed your mind," the captain went on. "Mrs. Osborn says you are desperately in love with Miss Hampton, but I don't rely on second-hand evidence, and that is why I ask you pointblank. Of course, follow your heart, my boy, wherever it leads you, and you'll not make any great mistake. Reason cannot be depended on for usually it spreads its wings and flies away when we become thoroughly inoculated with the illusion of love."

"My dear Captain," replied Hugh, "I feel it to be both a duty and a privilege to declare my love to Ethel Horton. I love her, and am ashamed of myself for having procrastinated as I have."

"Are you sure that it is love, my boy?" asked the captain.

"No," replied Hugh. "I am impressed, however, that my interest in Ethel Horton is genuine and I know that whatever I say to her will be sincere."

"Well, you had better say it pretty quick," observed the captain, gravely. "My wife tells me that the Englishman will be here tomorrow."

"Tomorrow," repeated Hugh, looking at the captain in surprise.

"Tomorrow," repeated the captain, "and I fancy that, with all his English traits, he will not dilly-dally as you have about asking a girl like Ethel Horton to become his wife."

Hugh made no reply, but all day long he kept thinking of Ethel Horton. Sometimes Marie Hampton's deep blue eyes would look at him from under their long lashes, and he would fancy he beheld a fascination that lost itself in mystery. He put it away from him, however, and went on thinking of Ethel.

That evening found him at the Grove. Ethel's greeting was all that a hesitating lover could desire. She was seated in any easy chair on the wide veranda overlooking the terraced lawn and the lake. Hugh seated himself near her, and they soon fell into a pleasant conversation. He fancied that there was less restraint in her manner than usual, but in her eyes there was a look of sadness. The fun-loving girl he had known was now a subdued and saddened woman.

"I have something that I have long wanted to say to you," said Hugh.

"Indeed?" she asked, listlessly, raising her eyes to his face.

"Yes; something I wanted to say long ago. I can hardly believe," he went on, "that we have known each other only a year." Ethel moved uneasily in her chair. Her heart cried out, "Oh, Jack! Jack!" while her better judgment prompted her to look upon Hugh Stanton as a welcome avenue of escape.

"Ethel," said he, and his voice was low and

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earnest, "I have come tonight to ask you to become my wife. I do not say that my feelings are those that are pictured sometimes in fiction; but, Ethel, the deep respect I have felt for you from our first meeting has ripened into a warm and intense feeling. I cannot pay you a higher compliment than I have in asking you to become my wife. I will not be satisfied unless the right is given me to protect and care for you." He raised her hand to his lips, and kissed it deferentially. She did not seek to withdraw it, but remained silent.

When Hugh looked at her face, he saw that her eyes were full of tears.

"Yes, Hugh," she finally faltered, "you have, indeed, paid me a compliment—the greatest that man can pay to woman, but I fear that you would not be satisfied with what I have to give."

"Satisfied!" cried Hugh, in the excitement of the moment, "satisfied? Why, Ethel, tell me that you care for me, and it will make me the happiest man in the world."

There was a pitiful look in her eyes as they rested on his face.

"Hugh," she said very slowly, "It is a woman's heart that an earnest man desires when he asks a woman to become his wife. My heart is like the worm-eaten rosebud—it is the semblance of what you seek, not the reality."

Hugh imagined that she referred to Lord Avondale, and, again, he told himself that it could not be true,—that she surely was not grieving for him.

"Listen, Hugh," she went on, "listen, while I tell you of a great love which grew up in my heart almost in a day, and which flourishes and grows stronger with each passing hour. The fear that my love is unreciprocated has grown almost to certainty. The love still remains,—but hear my story, and then,—Hugh, if you still wish me to be your wife, after you have had time to think it over, my answer will be as you wish."

She then told him briefly of Jack Redfield, and—a love for him that must abide forever,—although he, perhaps, had already forgotten, as he had so long left her letter unanswered. Hugh's astonishment was great,—he was stunned,—but he did not mention the fact that he even knew Jack Redfield.

When she had finished her narration, he asked: "What of Lord Avondale?"

"Oh, Hugh," she replied, "I shall marry you, if at all, to escape that calamity. Do you not feel honored," she said, smiling through her tears, "at the use I may make of your devotion?"

"My devotion is very great; it is eternal," Ethel, replied Hugh, huskily.

"Understand, Hugh," said Ethel, "my respect and confidence in you are almost limitless. Indeed, I have come to look upon you as a tower of strength. It is my desire that you should deliberate long and earnestly before you arrive at a conclusion. When you have done this, Hugh, know that your wishes shall be mine."

When Ethel ceased speaking, Hugh remained silent. He finally said:

"Ethel, my little girl, I feel more than ever that I have a duty to perform, and that duty is to protect you." He lifted her hand again to his lips, and then hurried away.

For the first time in his life, he believed Jack Redfield to be a scoundrel. All his manhood had been aroused by Ethel's story, and he determined to protect her,—though it cost him his life.

Through the long, weary hours of the night he paced restlessly back and forth in his room, nor did he seek his pillow until the gray of another day had dawned—the day that brought Lord Avondale again to Meade.

CHAPTER XXVII

THE HOT WINDS

Lord Avondale took up his residence, as before, at the Osborn Hotel. He called often at the Hortons', and was also much in Mrs. Osborn's society. The tongue of gossip was again beginning to wag. She and the Englishman went on with a boldness that might almost cause one to doubt the truthfulness of the rumors.

Lord Avondale's self-conceit and audacity were more apparent than on his former visit. He felt sure that Ethel Horton would become his wife; and he not only entreated, but commanded Lucy Osborn to hasten the affair, along, as he was impatient to return to England.

Hugh, in the meantime, was deliberating most earnestly as to what was best to do. He could not understand why his old friend, Jack Redfield had acted in such a manner toward Ethel Horton. If Ethel had not told him of her love for Jack Redfield, the way out of the dilemma might have been very simple. In that event he would have married her at once, and sent the English lord about his business.

It was nearing the last days of June. The bountiful fields of wheat and barley were beginning to yellow with golden promise. The farmers said that the wheat and barley were almost out of "the milk," and in the "dough," and, while the dry weather would prevent the kernels from filling as in former years, yet, after all, there would be a fair yield. The cattlemen laughed and said, "Wait, and you'll see whether the Southwest is an agricultural paradise or a cattle-raunch."

The farmers pointed with pride to the thousands of acres of growing corn, and said, "See how rapidly it is growing. It is so luxuriant and tall, that a squadron of cavalry might ride a few rods into the edge of the field and be hidden from view." The farmers expressed a belief that the corn would reward their labors, even though the small grain should happen to prove a light crop.

It was, perhaps, ten o'clock one morning when Hugh walked down the street. Major Buell Hampton and Captain Osborn were standing on the sidewalk in front of the banking house, and several townspeople, cattlemen, and farmers had congregated about them; and the discussion of a possible crop failure became general.

"Pears to be mighty sultry on the range these 'ere days," said Dan Spencer. "I'm 'lowin' the water's sure 'nuff all dried up in Crooked Creek; dang my buttons if it ain't."

"Mighty sorry for you farmer fellers," observed Bill Kinneeman, patronizingly. "You just wait an' you-alls'll see what kind uv a farmin' country this is."

"It is either a farming country," said Hugh to Captain Osborn, "or else our bank is located in the wrong part of the world."

"Country's all right, my boy," replied Captain Osborn. "We'll have rain before many days."

"Now, look 'e 'ere, boys," said Judge Linus

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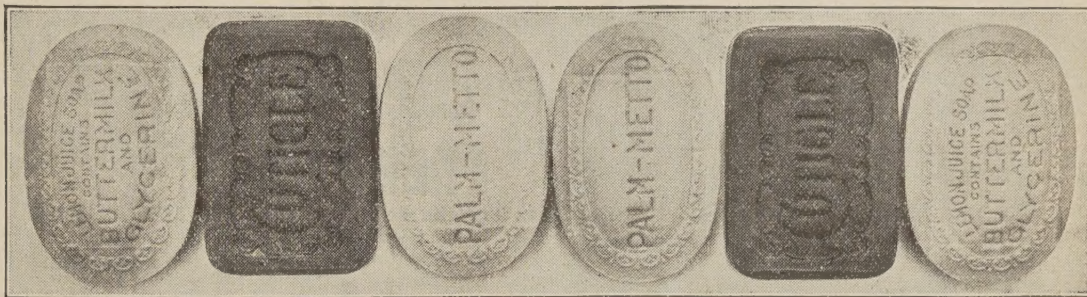
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The above picture is only 1/4 size. Actual size of box is 12 1/4 inches long; each cake of soap is 3 inches long. With every \$1.00 box of this pure, high-grade soap, we give a set of six full-size solid silveroid teaspoons.

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We place this box of six cakes of soap and six solid silveroid teaspoons into the hands of agents exclusively in such a way that they can sell the entire outfit for only 35 cents and still realize a profit of

133 1/3 per cent on every box sold.

This means a profit to you of 20 cents a box, or \$20 on 100 boxes. Anyone can sell twenty boxes a day. Many are selling fifty a day.

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This wonderful advertising offer is made because we are anxious to quickly introduce our soaps and because we know your customers will find Dr. Price's Soaps so far superior to any other that after the first purchase they will be so thoroughly pleased that Dr. Price's Soaps will always be wanted, thereby securing for you a profitable and continuous business.

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Lynn, "let me tell you what's goin' to happen. I'm no tenderfoot. I've lived in Kansas twenty years. Uster gather up buffalo-bones from these prairies with a yoke of oxen, haul 'em two hundred miles an' sell 'em at ten dollars a load. Yes, sir; think I don't know what I'm talkin' about? Bet yer life I do."

"I should natch'ally hev thought you'd bin a rich man afore this, Jedge," said Bill Kinneman. "Oh, you'd thought that, would you?" replied the judge. "Fact is, if every man was to get rich who believes he knows how, we'd have no paupers."

"Say, Jedge, we're goin' to hev hot winds, ain't we?" asked Dan Spencer, grinning. "That's what you've bin preachin' fur the last three years, ain't it boys?"

"Gee whillikens!" exclaimed the judge, "did you feel that? That's a hot wind, sure as you're born."

"Oh, no, Jedge," said Captain Osborn, "that could hardly be called a hot wind. Still, it is rather warm."

"Gentlemen," said Major Hampton, as he moved along with the crowd on the sidewalk to a point somewhat sheltered from the wind, "if Judge Lynn is correct, and we do not have rain soon, the growing crops will be seriously injured."

Judge Lynn walked on down to the corner of the building, where the wind was unobstructed, and, hastily returning said, "The jig's up, boys, an' bets are all off. The hot winds of hell are sweepin' the plains; bet yer life they are. You bet I know a thing or two."

The hot wind began blowing a regular gale, and soon the crowd disappeared. All feeling of merriment gave way before the contemplation of the ravaging blast that was hourly doing irreparable damage to the growing crops. As the day advanced, the wind became hotter and hotter, until not a soul was visible on the streets of Meade. A few minutes' exposure would blister the face and hands of the hardiest farmer.

On rushed the scorching wave,—its wilting breath shriveling up every growing thing as effectually as a prairie fire,—everything excepting the native buffalo-grass, the cacti, and the sun-flowers. The grass it cured, and made more sweet and fattening for the cattlemen's herds.

The thermometer registered 102 degrees in the shade. The following day it ran up to 108 degrees,—next day it registered 114 degrees, while on the fourth day of this terribly heated blast of parching, burning winds, the mercury reached 119 degrees in the shade.

On the first day, the fields of growing corn seemed to shrink in timidity; on the second day the proud plumage of tassels drooped on the stalks; on the third day the blades whitened and shriveled and became like some aged and decrepit thing; while on the fourth day the tassels, blades and even the stalks were snapped off in their parched brittleness and scattered by the winds of this terrific tornado of heat.

The fields were swept of every vestige of growing grain. The entire country became a desolate waste. For a hundred miles in every direction no living vegetation, planted by the hand of man, survived. The hopes, the labors, and the achievements of years were alike swept into the vortex of absolute ruin; and these farmers in the Southwest beheld the Great American Desert, as depicted by the earlier geographers, in all its primitive awfulness.

A cry went up from the starving thousands, and once more train-loads of provisions came from the East for the relief of the Kansas sufferers.

John B. Horton, the cattle king, caused hundreds of beaves to be brought in from the range, and he opened a free market on the public square of Meade, to feed the destitute and hungry.

(To be Continued.)

The Cheapest Form of Health Insurance

YOU can buy Health Insurance now. Several good "Accident" Companies sell it. Sixty dollars per year will bring you \$25.00 per week, for every week you are sick.

But, your time alone may be worth far more than that.

And \$200 per week might not pay for your suffering.

That's why "Cascaret" Insurance, which prevents Sickness, is worth ten times as much money as other "Health" insurance.

Yet "Cascaret" Insurance will cost you less than Ten Cents a week.

That gives you a "Vest Pocket" Box to carry constantly.

* * *

One tablet taken whenever you suspect you need it will insure you against 90 per cent of all other ills likely to attack you.

Because 90 per cent of these ills begin in the Bowels, or exist through poor Nutrition.

Cascarets don't purge, don't weaken, don't irritate, nor upset your stomach.

No,—they act like Exercise on the Bowels, instead.

They stimulate the Bowel-Muscles to contract and propel the Food naturally past the little valves that mix Digestive Juices with Food.

* * *

The time to take a Cascarat is the very minute you suspect you need one.

—When you have a touch of Heart-burn, Gas-belching, Acid-rising-in-throat, or a Coming-on-Cold.

Carry the "Vest Pocket" Box ready for business where it belongs, just as you would your Watch, Pocket-knife or Lead-pencil.

It costs only 10 cents. At any druggist. Be sure you get the genuine, made only by the Sterling Remedy Company, and never sold in bulk. Every tablet stamped "CCC."

GINSENG!

Pure American, Northern grown. Seeds and roots for sale. Write us for booklet. COBURN BROS., Perry, Shawnee County, Michigan.

6 & 7 Books of Moses Egyptian Secrets, Black Art, also Mineral Rods. Circular 2 cents. J. H. ENDERS, 2041 Boas St., Harrisburg, Pa.

CANCER Treated at home. No pain, knife, plaster or oils. Send for Free Treatise. Address A. J. MILLER, M. D., ST. LOUIS, MO.

Asthma and HAY FEVER cured before you pay. I will send any sufferer a bottle of LANE'S ASTHMA CURE Free. If it cures you, send me \$1.00. If it does not, don't. Give express office. BOOK FREE. Address D. J. LANE, Box V. M., St. Mary's, Kansas.

NO-SEW HOOKS AND EYES Everybody Needs Them. Two dozen 10 cents. Catalogue Household Necessities Free. Agents Wanted. Big Profits. Write quick. MILLER & CO., 2058 Kenmore Ave., Chicago.

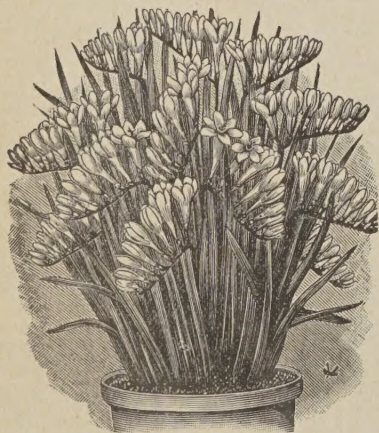
CATARRH ASTHMA cured while you sleep. Two months' Free. Hard cases preferred. E. C. CO., 1340 Van Buren St., CHICAGO, ILL.

KANSAS ANTI-LIQUOR SOCIETY

We are distributing free to all who write and include a stamp, a prescription for the cure of the liquor habit. It can be given secretly in coffee or food. Also a recipe for the cure of the tobacco habit, that can be given secretly. The only request we make is that you do not sell the recipe, but give free copies to your friends. **KANSAS ANTI-LIQUOR SOCIETY.** Room 56 Gray Bldg., KANSAS CITY, MO.

Pain Paint Return this with 50 one-cent stamps and I will mail you a Dollar of Wolcott's Pain Paint powder with full directions to make sixty 25-cent bottles. Pain Paint stops pain instantly; removes Headache, Toothache, Neuralgia, in one minute; cools faster than ice; burns will not blister. A spoonful taken four times a day kills Dyspepsia. Sold 40 years by agents. **W. A. WOLCOTT, Wolcott Building, New York.**

Mammoth Freesias!



Winter-Blooming Freesias

Of the many strains of Winter-blooming Freesias coming under the head of Refracta Alba we wish to state emphatically that ours is the genuine large flowering strain and must not be confused with the inferior hybrids with which the market is flooded. Our Freesia bulbs are grown for us by our own special grower and we guarantee every bulb sent out to be the genuine Refracta Alba, of large flowering strain.

Winter-blooming Freesias are so well known that a description is hardly necessary, and for those who have never grown them let us urge a trial. A half dozen bulbs planted in ordinary soil will produce a profusion of deliciously scented flowers. Imagine the fragrance of the Hyacinth, Mignonette and Jessamine combined and you will have an idea of the exquisite fragrance of the Freesia flower. The color is purest white; lower petals tinged with yellow. Buds and flowers when cut and placed in water remain perfect for two or three weeks. They will grow in almost any situation, make good growth and bloom immediately. Anyone can succeed with them.

Plant Them Early

Freesias should be planted early for the best results. The sooner the better. The vitality of the bulbs being stronger now, they will make stronger plants and produce larger flowers. By having the bulbs grown in larger quantities by our own special grower we are able to offer them six weeks earlier than any other House. Plant liberally of them. Their good qualities cannot be overrated.

We are the only House offering these Mammoth bulbs, which are three years old. The bulbs are really magnificent and will produce flowers in accordance with their size. For a Freesia bulb the size is enormous and they cannot be had elsewhere at any price. Again we urge liberal planting of this superb flower.

Price

Prices of our Improved Winter-blooming Freesias, every bulb sure to bloom: First size, Monster bulbs, 3 years old, 7 cts. each; 4 for 25 cts.; 10 for 50 cts.; 25 for \$1; \$4 per 100, postpaid. Second size, Mammoth bulbs, about 1/2 inch in diameter, 3 for 10 cts.; 30 cts. per doz.; 25 for 50 cts.; \$2 per 100; postpaid. Third size, extra large selected bulbs, 12 cts. per doz.; 50 for 50 cts.; 90 cts. per 100, postpaid.

THE DINGEE & CONARD CO.

WEST GROVE, PA.

Freesia Bulb



Mammoth Size.

A Profitable Business

Any Man or Woman Can Make a Lot of Money and Make it Right at Home



ONE OF OUR SUCCESSFUL
MONEY MAKERS

How to make money without a large capital has always troubled men and women, and never more than in these days. We have helped thousands of people to do this, who are not able to do hard work. And thousands of widows, through us, have been able to care for their families and educate their children. One woman writes us:

"I was left a widow with house mortgaged. For three years I have worked for you. I have paid off the mortgage, have \$1,000.00 in the bank, and have paid all the expenses of one child at a boarding school, and cared for the others at home." A man who lost his position writes us:

"It was a god-send to me when I took up your work. I was almost down to my last dollar and my family was suffering. Since taking up your work, I have far more money than I ever had before, and my family has known some of the comforts of life. I have found you in every way honorable and your word as good as a bond." We have hundreds of letters like these.

Don't Be Fooled by Big Talk

We do not say you can make 25 or 50 dollars a day as some do. You know that is foolish talk, and those who promise such things insult your intelligence, and talk nonsense, but, we do say that any man or woman can make a good salary if they will take up our work. Some of those with us have been doing this for 5, 10, 15 and more years. You can do the same, be you man or woman. The work we offer is easy and agreeable and can be done from your own home. Thousands of women who have worked for us a few days ago, a woman wrote: "My husband has been earning only a small salary, and four years ago I took up your work to help him—during those four years I have averaged over \$1,200.00 salary each year and now my husband is giving up his position and he will also work for you."

It would be easy for us to say you can make from \$50.00 to \$100.00 a day, but it would not be true. And we believe it is always better to stick to the truth, both because it is right, and also because only fools are caught by such foolish talk.

We will insure you a good comfortable income in our work, and if you work steadily even more than that.

IF YOU WANT A GOOD CHANCE TO WORK AND GET GOOD PAY FOR IT, YOU WILL FIND IT TO YOUR INTEREST TO READ THIS PAGE THROUGH CAREFULLY.

The articles we have for you to sell are a big line of Forks, Spoons, Knives, etc., made of a new metal called Brazil Silver.

We will describe these, then you can judge for yourself, whether we are offering you a good chance to make money or not.

Brazil Silver Warranted for Twenty-five Years

Brazil Silver is believed to be the very best metal in existence for the manufacture of forks and spoons; it has all the lustre and brilliancy of burnished silver, and is much harder and more durable, in fact, it is impossible to wear it out. It is absolutely indestructible. The goods made of this metal are the same all the way through; there being no plating to wear off they will remain as good as new for any length of time. For all practical purposes in the manufacture of table ware this Brazil Silver is superior to coin silver. It is as lustrous and pure as coin silver, and being much harder it will wear even longer than silver; in fact, it is absolutely impossible to wear it out. It will wear forever. As there is no plating to wear off, the metal being the same all the way through, it stands to reason that you can't wear it out. Our confidence in the metal is so great that we guarantee it to wear twenty-five years. We give a guarantee signed by the company warranting the goods to wear and to give perfect satisfaction for twenty-five years. We are an old, strong and thoroughly established firm, with ample capital to carry on our business and make our guarantee as good as the Bank of England. In selling these goods an agent can recommend them with the greatest of confidence, for they are just as represented, absolutely indestructible. And furthermore, our guarantee warranting the goods to give satisfaction for twenty-five years clears the agent from all responsibility in the matter, for if any article fails to give perfect satisfaction, no matter how long it has been in use, we hold ourselves ready to refund the money paid for the article. These goods are the same metal all the way through; they will never wear out. They always wear white and bright. We give a guarantee signed by the company, warranting every piece of Brazil Silver to wear twenty-five years. You can sell these goods to your best friends with perfect confidence, for every sale is as much a benefit to your customer as to yourself.

Working with goods that are warranted to wear and give satisfaction for so long a time as twenty-five years, and by a company, too, whose capital is sufficiently large to make their guarantee good for almost any amount, is an advantage which no other firm is prepared to offer. If you want to make money fast, now is the time to do it. If you think that five-dollar bills are good things to have, now is the time to get them. Never in the history of the agency business have agents had as good a chance to make money rapidly, and it is reasonably sure that they will never have another chance like it.

All Marked With Initial Letters Without Any Extra Cost

all marked with any initial letter desired in the very highest style of the art, without any extra cost for marking. These Brazil Silver goods,

even if unmarked, would be the greatest bargain ever offered the public in table ware, but with the additional and highly desirable feature of being all marked with beautiful and artistic initial letters, these goods are not only great bargains in table ware, but are the greatest bargains that have ever been offered to the public through agents or in any other way.

The people are always ready enough to buy what they want when it is presented to them in the form of a genuine bargain. Well, here is absolutely the greatest bargain ever offered, and the agent who works with it will find that what he has earnestly desired at nearly every house he visits—it is easy to get orders when you can offer great bargains that the people really want and can afford.

Solid Silver Knives That Last A Lifetime

For fifteen years we experimented to make knives that would last a lifetime, and about seven years ago we succeeded. Everyone knows that silver plated knives cause trouble by the plating wearing off. How to make a solid silver knife that had spring like a steel knife, the beauty of a silver one, and yet be solid silver with no plating to wear off and that would last a lifetime, took years of experimenting and thousands of dollars to solve. But a few years ago, we finally succeeded in making this knife. This is the greatest discovery made in 50 years, in cutlery. To-day we are using these knives by the car-load. For those selling our goods, these knives have proved a gold mine, and those who use them will never use any others. Think of it—Solid Silver Knives that never wear out, at no higher price than ordinary knives. For those who are attached to plated knives, we can furnish the finest tempered cutlery steel knives plated with 12dw of pure silver, hand burnished. Not cheap, shoddy, plated knives, but the best that can be made—warranted for ten years.

But the solid Brazil Silver Knives that last a lifetime at price of ordinary knives are the thing. When people see them, they will have no others.

We are not only selling at greatly reduced prices, but also guarantee every article just as represented, and give perfect satisfaction to the purchaser or MONEY REFUNDED.

The First Thing To Do

If you decide to accept the agency, the first thing to do is to send to us for the agent's case of samples, which is the most complete and perfect case of samples that has ever been prepared for the convenience of agents. Our complete and perfect case of samples is not to be compared with anything that has ever been sent to agents before. It contains the very best and most salable articles in the world. There is nothing in the market that agents can sell as fast and sell so easily and make as much money out of as they can the goods contained in this splendid case of samples, and everything is arranged and explained so that any agent can't fail to understand just how to go to work and make a great success of the business. As soon as you receive the case of samples you are ready for business. And if you are willing to work you are just as sure to make a good income as the sun is to rise. Take the case of samples and canvass your territory according to the directions sent with the samples, until you have taken orders for the amount of goods you are prepared to send for. Then order the goods from us and fill your orders, and so continue.

The Magnificent Case of Samples Which We Furnish to Agents

The Case of samples which we furnish to agents contains the following articles:

One Sample Table Knife, retail price	35 cents each
\$2.10 per set of six	
One Sample Dessert Knife, retail price	32½ cents each
\$1.95 per set of six	
One Sample Table Fork, retail price	32½ cents each
\$1.95 per set of six	
One Sample Table Spoon, retail price	32½ cents each
\$1.95 per set of six	
One Sample Dessert Fork, retail price	30 cents each
\$1.80 per set of six	
One Sample Dessert Spoon, retail price	30 cents each
\$1.80 per set of six	
One Sample Tea Spoon, retail price	15-6 cents each
95 cents per set of six	
One Sugar Shell	25 cents each
One Butter Knife	25 cents each
One Salt or Pepper Shaker	25 cents each

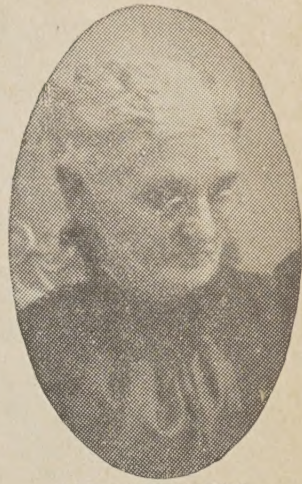
Total retail value of Samples.....\$2.83½ cents each

We also send you with the case of samples a large and very beautiful catalogue, illustrating a full line of plated ware, such as Casters, Pickle Cruets, Butter Dishes, Tea Sets, Napkin Rings, etc., etc., etc.

Reckoning the above samples at our lowest retail prices they amount to \$2.83½. We furnish them to agents nicely put up in an elegant sample case or roll, for only \$1.00, which is \$1.83½ less than they amount to at our regular retail prices. This is less than one-half of the retail value of the samples, and much less than they cost us. The sample case or roll, which the samples are put up in, costs us nearly as much as we require you to send for the samples, case and all.

Wholesale Prices

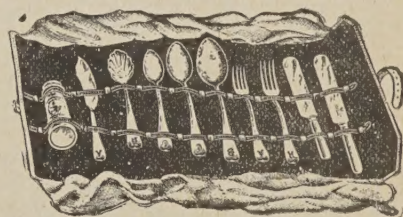
Wholesale or agents' prices and all necessary information for carrying on the business will be furnished with the outfit. Remember we make everything plain to you about wholesale prices, methods, etc., when we send you the Outfit.



OLD AND YOUNG
MAKE MONEY WITH US

Very Important

The Outfit we furnish our agents is exactly as we represent it, and is always sent the same day the order is received, just as agreed. We have tried to state these facts so they could and would be believed, and still we are constantly receiving letters from parties who would like to engage in the business and would do so if they felt sure we were telling the truth and would do as we agree. Many of these doubters have been cheated and are not altogether to blame for doubting; the most of them say they think we are honest, they say we talk honest, but as they have already been swindled they don't feel like risking even one dollar, and so, although our business is in every respect just as represented and we always do just as we promise, we lose the services of a great many agents and they lose the benefits they might derive from the business because they are afraid we may not be telling the truth. Now, to overcome this spirit of doubt, we have decided to send samples to all who wish us to do so, C. O. D., with privilege of examination at the express office. It costs us from twenty five to forty cents more to send the samples this way, as we have to pay that amount for return charges on the money, but we are willing to do it and so prove to all those who are interested that the Outfit and our goods are just what we claim. If after reading this notice you think you would like to give the business a trial, but wish to see the Sample Case before you pay the one dollar, cut out the following printed form, fill it out and send it to us, and we will send the Outfit to your express office prepaid, and give the express agent instructions to let you thoroughly examine the Outfit; then, if you are satisfied that we have told the truth, the whole truth; and nothing but the truth, and are also satisfied that you can make money selling our goods, you can pay the express agent one dollar and take the Outfit. If you are not satisfied, you can refuse to take it, and the agent will return it to us.



This cut shows the Sample Case or Roll, and how the samples appear put up ready for business. The Roll is made of highly finished water-proof canvas, and lined with soft flannel goods. The samples are held in place by strong straps. The whole rolls up and fastens with a leather strap which is firmly fastened to the back of the Roll. This is the most practical arrangement for carrying the samples that could be thought of. When rolled up the Case is compact and easy to carry. When opened the samples show to the best possible advantage, making a good impression at first sight. This Sample Roll gives a business like appearance; it is substantial and handsome, and invariably gives the impression that there is something valuable inside. All are anxious to see what it is you are carrying around with such care. This is of importance, as it secures attention and interest at the start. The fact is, in the agency business, as in every other business, you must have things fixed up just right if you expect to succeed. Our Brazil Silver goods are the best that have ever been offered for the price, or anywhere near it. The new feature of being marked with beautiful and artistic initial letters, free of cost, is the greatest popular hit of the times, and the Sample Roll is arranged so as to show the goods off to the best possible advantage. Furthermore, we carefully teach every agent just how to take advantage of all these splendid qualities and popular features. Is it any wonder that our agents succeed better than those who are working for other firms?

We Prepay all Express Charges on Everything.

Royal Manufacturing Co.

Box 8000. DETROIT, MICH.

Form to be Cut Out and Signed by those who wish us to send the Outfit C. O. D. with Privilege of Examination.

ROYAL MANUFACTURING CO., BOX 8000, DETROIT, MICH.
GENTLEMEN—Send the Outfit by Express, C. O. D., with privilege of examination. If I find the Outfit just as you say, I will pay the one dollar required and give the business a fair trial, but if I am not satisfied that the Outfit is as good as you recommend it to be, I shall refuse to receive it. Now, remember, the understanding is that I am not to take the Outfit unless I, myself, am satisfied that it is all right. It must all depend on my own judgment. If I am satisfied I will take the Outfit; if I am not satisfied, I shall not take it and shall not pay the one dollar. If you want to send the Outfit with this understanding, send it along C. O. D., with privilege of examination.

Name.....
Postoffice.....
County.....State.....
Express Station.....

HON. HAZEN S. PINGREE, Michigan's Famous Governor, says we are worthy of your confidence.

TO WHOM IT MAY CONCERN: In answer to all inquiries I have received concerning the standing of the Royal Manufacturing Co. of Detroit, Mich., I have invariably replied that the Company is in every way worthy of the confidence of all. In regard to its financial standing and trustworthiness of the gentlemen connected with it, the reading public may rely upon them implicitly. HAZEN S. PINGREE.

MOONLIGHT AND MUSIC

The Shining Orb of the Night and Melodious Strains from Sweet Orchestras Make Summer a Continuous Dream of Joy and Pleasure.

Are you not thrilled with music, sweet tender music, on a beautiful moonlight night?

Nothing in this world so arouses the poetic fancies of men and women and nothing makes them so joyful as a combination of moonlight and music.

I want to tell you here how you may have the sweetest, the most tender music and ringing ragtime as well on every moonlight night this summer right on your own lawn or your own porch and it will cost you almost nothing compared with the pleasure that will be yours.

Joy for the Night
I know of no better way to spend the glorious evenings of summer than by listening to the wonderful music of a genuine Edison new style 1907 model phonograph, and for this reason I am glad to be able to place on this page full details of the great FREE TRIAL and easy-payment offer which is being made to every reader of this paper by the Edison Phonograph distributors of Chicago.



The editor of this paper is impressed by the fact that the new style 1907 model Edison phonograph is a truly wonderful machine. It does such a great variety of marvelous things—things almost beyond belief. The new style 1907 Edison phonograph is so far superior to the old style scratching imitations that you cannot imagine how sweet is the music from this marvelous new instrument. Don't form your opinion of the new style Edison by the scratchy, rasping machines you may have heard at public entertainments.

Whole Summer of Pleasure
Think of the joy that will be yours during the entire summer if you get an Edison phonograph now on the easy-payment, free-trial offer made on this page. I want you to read all about this marvelous offer because I want you to have at your command the means of the greatest entertainment you can imagine. Every afternoon, every evening, every Sunday you may have in your own house, on the porch or on the lawn, the sweet toned Edison playing the finest opera selections, the greatest band and orchestra pieces, the best vocal music, amusing recitations and comic songs. The Edison gives you anything you like. You may have a band concert any time you wish and any time you desire. Think of what this means. Your home and your lawn will then be as popular as are the parks of the great cities on the nights when the band concerts take place.

Suppose you want an evening concert to please the wisest kind of taste. You get up something like this:

Sample Program for a Lawn Concert
8373 "Any Rags?" medley.....Vocal
9054 "Dearie".....Tenor Solo
7422 "Man Behind the Gun," march.....Band
7580 "Holy City".....Violin Solo
8958 "In the Shade of the Old Apple Tree," Vocal
4004 "Laughing Song".....Comic
1575 "Sweetest Story Ever Told".....Song
2201 "Annie Laurie".....Male Quartette
9143 "Courtship of Barney and Eileen".....Recitation
8304 "Thoroughbred," two-step.....Band
644 "Till's Serenade".....Orchestra

Read What the Editor Says
The editor advises you to take advantage of the great offer made here today. Remember you can get an Edison for free trial and may pay for it either in cash or the smallest monthly payments. The Edison catalogue of phonographs, the catalogue of 15,000 records and the great Edison poster are all furnished free. You better order them at once. Don't take the time to write a letter. Merely sign the coupon at the bottom of the page, cut or tear it out and place it in a letter and mail.



LOOK at the happy May party with the joyful children and the parents applauding at the sight of the young merry makers dancing around the pole. **ALL** are enjoying the sweet music of the Edison Phonograph. The Edison Phonograph has indeed been rightly called the king of entertainers. Summer or winter its voice carries happiness and content. If you have heard only the old-style machines or the rasping, scratching imitation machines heard at country fairs and the like you cannot imagine what a treasure of good cheer, what endless entertainment the new improved genuine Edison Phonograph can give all of your family. Read what Mr. Edison says. Read below how every responsible person can get a genuine Edison Phonograph on **FREE TRIAL** to be bought, if acceptable, either for cash or on the easiest monthly payments.



TRADE MARK
Thomas A. Edison

MR. EDISON says: "I Want to See a Phonograph in Every American Home." Thomas A. Edison

For the phonograph, as the reader may know, is the wizard's hobby. His telephone and telegraph inventions have passed into the hands of big stock companies, but the phonograph remains Mr. Edison's own. He has worked over it continuously so that today the **new improved 1907 model genuine Edison Phonograph** is a perfect musical instrument. You cannot realize its superiority until you have heard it and tried it yourself in your own home.

FREE TRIAL

Every responsible person is invited to a **Free Trial** of the new style improved 1907 model genuine Edison phonograph. Free trial means free trial. You pay us nothing—not one cent—no C. O. D. either. You take the instrument to your home and play all the beautiful Edison records—stirring band and orchestra records, the most laughable comic recitations, the latest songs, and up-to-the-minute hits. Let your family and friends hear the machine laugh—sing—talk—play. Then decide. If you want to, you may return outfit at our expense—But—If you are more than pleased, if you decide to keep this king of entertainers—and we know you will—you have the choice of sending cash in full for the outfit or paying on the easiest possible payments—and the outfit bought on time costs you as little as if you paid cash in full.

\$2.00 a Month now buys a genuine 1907 model Edison outfit including one dozen highly finished genuine Edison records. The finest improved 1907 model Edison outfit only \$3.50 a month. And at **ROCK BOTTOM PRICE**, no matter whether you send the cash in full or pay on our easiest terms. Surprising rock-bottom prices on the finest improved Edison outfits—**ONE-THIRD AND ONE-FOURTH THE PRICE OF INFERIOR IMITATIONS.**

This is a business proposition for business-like people. Every honest, responsible person is invited to a free trial. Sign the coupon and get the Edison catalogs free prepaid.

The editor of this paper knows that this free trial offer is just as represented.

For Cash in Full

So many cash buyers are sending for a free trial of our new 1907 model Edison that we are asked continuously what discount we can allow for cash. But as the prices for which we sell on time are already the rock-bottom prices, below which nobody is allowed to sell, we must state once more, that a cash discount is simply impossible.

GET THE MACHINE ON FREE TRIAL ANYWAY: later you can decide whether you want to send cash in full or whether you prefer the easy payment plan, making the payments so very easy that you can hardly feel the monthly expenses.

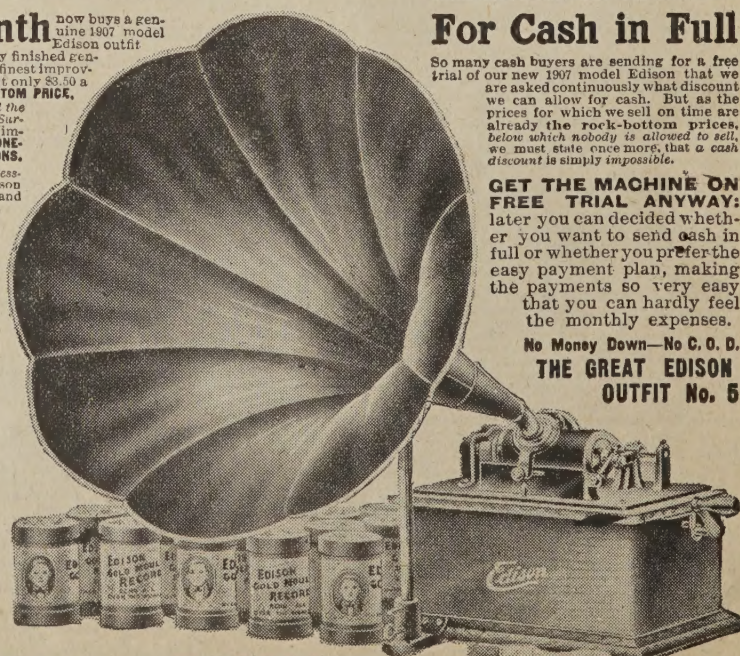
**No Money Down—No C. O. D.
THE GREAT EDISON
OUTFIT No. 5**

EDISON CATALOGS FREE

Sign this coupon and get the great Edison catalogs, the catalog of phonographs showing every style of Edison machines and the catalogs of 15,000 Edison records; also the magnificent circular of our new 1907 model Edison outfit No. 5. You will be surprised at the rock-bottom prices on the finest kind of talking machines. Get all these catalogs free, prepaid, and select the machine you want to try on free trial offer. Every responsible reader of this paper should sign this coupon. You need not bother with a letter. Just write your name and address plainly on the coupon and mail in an envelope. Sign coupon NOW.

FREDERICK BABSON
Edison Phonograph Distributors
Edison Bldg., Suite 2412, CHICAGO

TRADE MARK
Thomas A. Edison



CUT OR TEAR OUT THIS COUPON

Without any obligation on my part, I hereby request you to send me, free of charge, the Edison catalogs and full explanation of the free trial offer.

NAME

ADDRESS

Just Sign and Mail Coupon

NO LETTER NECESSARY. THE COUPON WILL DO